

The Superstores

Store Group	Program Group Affiliation	Store Count	DC Count	Formal Counter Training	Formal Store Mngmt. Training	Formal Tech Training	Public/Private Ownership	Training Source	Wholesale vs. DIY Sales	Private Label	Store Count Changes vs. 2007 (Including Mergers & Acquisitions)	Future Acquisitions?	New Store Openings?
1. AutoZone 123 Front St. Memphis, TN 38101	None	3,972	8	Yes	Yes	No	Public NYSE: AZO	In-House & Vendor Prog.	Whsle: 14% DIY: 86%	Duralast Valuecraft	Opened 160 stores in 2007	Possible	Possible
2. Advance Auto Parts 5673 Airport Rd. Roanoke, VA 24012	None	3,228	8	Yes	Yes	Yes	Public NYSE: AAP	In-House, Vendor Prog. & Consultants	Whsle: 27% DIY: 73%	Yes	Opened 190-200 stores, expects to open 190-200 stores in '08	Possible	Yes
3. O'Reilly Auto Parts 233 S. Patterson Springfield, MO 65802	None	1,830	15	Yes	Yes	Yes	Public Nasdaq: ORLY	In-House, Vendor Prog. & Contract	Whsle: 50% DIY: 50%	Several exclusive to O'Reilly	Ended program group affiliation, debuted "Parts City" jobber program	Yes	Yes
4. General Parts Inc. 2635 Millbrook Rd. Raleigh, NC 27604	CARQUEST	1,500	38	Yes	Yes	Yes	Private	In-House, Vendor Prog. & Contract	Whsle: 85% DIY: 15%	CARQUEST	No significant changes	Yes	Yes
5. CSK 645 E. Missouri Ave., Ste. 400 Phoenix, AZ 85102	None	1,342	41	Yes	Yes	No	Public NYSE: CAO	In-House & Vendor Prog.	Whsle: 18% DIY: 82%	No	Added 35 stores	Possible	Yes
6. Genuine Parts Co. 2999 Circle 75 Pkwy. Atlanta, GA 30339	NAPA	1,000	58	Yes	Yes	Yes	Public NYSE: GPC	In-House Vendor Prog. & Contract	Whsle: 70% DIY: 30%	NAPA	No significant changes	Possible	Yes
7. Pep Boys 3111 W. Allegheny Ave. Philadelphia, PA 19132	None	593	5	Yes	Yes	Yes	Public NYSE: PBY	Primarily In-House	Whsle: 40% DIY: 60%	Yes	No significant changes, announced store closings for 2008	No	No
8. Fisher APW 512 Greenville Ave. Staunton, VA 24401	Federated	292	17	Yes	Yes	Yes	Private	In-House & Vendor Prog.	Primarily Wholesale	Federated	Opened 10 stores	Yes	Yes
9. Uni-Select (USA) 20 Hazelwood Dr. Amherst, NY 14228	Automotive Distribution Network	233	67	Yes	Yes	Yes	Public TSX: UNS	In-House, ASP (IAPA) & Parts Plus Univ.	Whsle: 73% DIY: 27%	Auto Extra	Added 26 stores (acquired Parts Distributors & Consumer Auto Parts)	Yes	Yes
10. Replacement Parts, Inc. 1901 E. Roosevelt Rd. Little Rock, AR 72206	Aftermarket Auto Parts Alliance	154	4	Yes	Yes	Yes	Private	In-House, Vendor Prog. & Alliance	Whsle: 80% DIY: 20%	PartsMaster	No significant changes	Yes	Yes
11. BWP Distributors Inc. 215 Business Park Dr. Armonk, NY 10504	CARQUEST	124	3	Yes	Yes	Yes	Private	In-House & Contract	Whsle: 85% DIY: 15%	CARQUEST	Added 8 stores, closed 4	Yes	Yes
12. Auto-Wares Inc. 440 Kirtland S.W. Grand Rapids, MI 49507	Aftermarket Auto Parts Alliance	125	10	Yes	Yes	Yes	Private	In-House, Contract, Alliance & Vendor Prog.	Whsle:70% DIY: 30%	PartsMaster	Added 6 stores, including 3 in Feb. '08	Yes	Yes
13. Parts Depot 2177 Dale Ave. S.E. Roanoke, VA 24013	Aftermarket Auto Parts Alliance	104	19	Yes	Yes	Yes	Private	In-House, Vendor Prog.& Contract	Whsle: 90% DIY: 10%	Parts Depot Preferred PartsMaster	Consolidated 21 stores, primarily in Florida	Yes	Yes
14. Strauss Autobacs 9A Brick Plant Rd. South River, NJ 08882	National Pronto	91	1	Yes	Yes	Yes	Private	In-House, Contract & Vendor Prog.	Whsle: 70% DIY: 30%	Strauss Discount Auto	Acquired by Autobacs	Possible	Possible
15. Hahn Automotive Warehouse 415 W. Main St. Rochester, NY 14608	Aftermarket Auto Parts Alliance	87	32	Yes	Yes	Yes	Private	In-House Vendor Prog. & Alliance	Primarily Wholesale	PartsMaster	Acquired Prime Auto Parts (1 whse. and approx. 21 stores)	As opportunities arise	Yes
16. KOI Warehouse Inc. 2701 Spring Grove Ave. Cincinnati, OH 45225	Federated	73	6	Yes	Yes	Yes	Private	In-House & Vendor Prog.	Whsle: 70% DIY: 30%	Federated	No significant changes	No comment	Yes
17. Auto Parts Headquarters 2815 Clearwater Rd. St. Cloud, MN 56301	Aftermarket Auto Parts Alliance	68	1	Yes	Yes	Yes	Private	In-House, Vendor Prog. & Alliance	Whsle: 70% DIY: 30%	PartsMaster	Merged one store, acquired 4 stores	Yes	Yes
18. VIP Discount Parts, Tires & Service 12 Lexington St. Lewiston, ME 04240	National Pronto	57	1	Yes	Yes	Yes	Private	In-House & ASE testing	Whsle: 10% DIY: 90%	Yes	Added 4 stores	Possible	Yes – 3
19. Arnold Motor Supply 610 1st Ave. S.W. Spencer, IA 51301	Aftermarket Auto Parts Alliance	50	2	Yes	Yes	Yes	Private	In-House Vendor Prog. & Alliance	Whsle: 80% DIY: 20%	PartsMaster	No significant changes	Yes	Yes
20. Brooks Auto Parts P.O. Box 2770 Douglas, GA 31534	NAPA	42	1	Yes	Yes	Yes	Private	Primarily In-House	Whsle: 65% DIY: 35%	NAPA	Closed 1 store, moved 2 stores into new buildings	Yes	Yes – 1