

2014 TOP 100

AUTOMOTIVE AFTERMARKET SUPPLIERS



Automotive Aftermarket
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THE VOICE FOR THE AFTERMARKET SUPPLIER INDUSTRY

Welcome to the AASA 2014 Top 100 Automotive Aftermarket Suppliers List! The Automotive Aftermarket Suppliers Association (AASA) and Babcox Media have published this much-anticipated resource to the automotive aftermarket industry since 2003.

New for 2014 is our pull-out directory of informational websites and QR codes from the most trusted brands in the aftermarket. It is designed for service providers and counter professionals to post and keep handy as a reference tool throughout the year, enabling quick access to top brands' technical websites. The Top 100 Automotive Aftermarket Suppliers List also continues to feature the sought-after listings of top automotive aftermarket suppliers, including product and brand information, and annual global aftermarket sales figures – an invaluable resource that is on the desks of the most senior aftermarket executives.

In keeping with our tradition, we will open the 2014 Top 100 Automotive Aftermarket Suppliers with a few key aftermarket indicators – the trends impacting the industry today:

- Vehicle parc – the aftermarket's addressable market – is growing again, and the untapped unperformed maintenance market is now at \$66 billion (2013 AASA Automotive Aftermarket Status Report).
- The average age of light trucks and cars on U.S. roads continues to climb, reaching a current 11.4 years.
- Tracking in the quarterly AASA Supplier Barometer reports indicates improvement in aftermarket sales in recent quarters, and strong supplier sentiment – for the remainder of 2014.
- Aftermarket opportunities also may lie in the new CAFE standards, slated for an 89 percent increase through 2025. The use of technologies earlier in the maturity curve frequently results in higher failure rates – and more opportunity for the independent aftermarket.
- Finally, the U.S. aftermarket represents a \$239.1 billion opportunity (AASA/AAIA Channel Forecast Model conducted by IHS).

AASA serves as "The Voice" for the automotive aftermarket supplier community and a change agent for the industry. Its focused thought leadership, ground-breaking industry analysis, and data and technology insights assist members in aligning with the shifts in technology and the changing customer base. AASA's mission is to assist its members in building a healthy supplier base focused on premium parts, full service and the training tools needed by channel partners for the continued growth and vibrancy of the aftermarket.

For samples of AASA's thought-provoking articles and analysis examining aftermarket trends, visit our Web site: www.aftermarketsuppliers.org. For more details on how you can get involved with AASA, call us at 919-406-8854.



Bill Long
President and COO
AASA



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Chairman, AASA
Managing Director,
Region North America
ZF Services LLC

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To participate in the 2015 AASA Top 100 Automotive Aftermarket Suppliers list, contact:
Margaret Beck at 919-406-8828 or via email: media@mema.org.

The AASA Top 100 Automotive Aftermarket Suppliers list is organized in two sections – the first section lists in numerical order the top 73 aftermarket suppliers ranked by their annual **Global Automotive** or **North American aftermarket sales**; the second section, organized alphabetically, includes 27 companies that are clearly among the top aftermarket suppliers, but for various reasons cannot provide the financials necessary for ranking. Those 27 companies listed alphabetically must be members of AASA.

**What is the outlook for the automotive aftermarket?
How can I influence what's happening in Washington?
Can we do something to reduce warranty returns?
How can I build stronger relationships with my customers?**

How do I join AASA?

The Automotive Aftermarket Suppliers Association (AASA) exclusively serves manufacturers of aftermarket components, tools and equipment, and related products which support 710,000 employees in the United States. AASA is a recognized industry change agent – promoting a collaborative industry environment, providing a forum to address issues and serving as a valued resource for members. The AASA Team is here to help you:

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www.aftermarketsuppliers.org

AASA is a division of the Motor & Equipment Manufacturers Association (MEMA)
"AASA, The Voice for the Automotive Aftermarket Supplier Industry"

KEY

(e) = AASA estimate

* = Sales figures reflect sales to other markets such as agriculture and marine

^ = previous year's sales figures

= converted to U.S. Currency



= Identifies AASA members

Ranking for companies included in this year's list is not influenced by membership in AASA or any other MEMA market segments, nor is it influenced by advertising in any Babcox publication. Some numbers have been rounded to maintain consistency. In addition, in some cases, AASA determined the numbers that are marked as estimates. Again this year, the list is ranked by global automotive sales figures; when not provided, the companies included in the numerical listing were ranked by North American aftermarket sales.





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Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
1	Continental Corp. One Continental Dr. Auburn Hills, MI 48326 1-800-564-5066 www.continental-corporation.com		Samir Salman, CEO, Continental Automotive NAFTA		\$45 billion (e)	n/a	\$3 billion (e)
3			Products: Passenger, LT/SUV, commercial, industrial, agricultural and off-road tires; air springs; power transmission belts; vibration control; electronic stability control; blower and radiator fan motors; cooling fan assemblies; power window motors, regulators and assemblies; door lock actuators; instrumentation; racing injectors; tire pressure monitoring system replacement parts; engine management components; fuel supply components; brake pads, rotors, hydraulics and brake system components Brands: ATE, Barum, Continental, ContiTech, General Tire, REDI-Sensor, VDO				
2	DENSO Corp. 24777 Denso Dr. Southfield, MI 48086 888-963-3676 www.densoautoparts.com	DENSO International America Inc.	Hikaru "Howard" Sugi, President and CEO, DENSO International America; Yoshihiko Yamada, President, DENSO Products and Services Americas, Inc. (Aftermarket Business Unit)		\$38.1 billion	n/a	n/a
N/A			Products: A/C compressors, compressor clutches, A/C condensers, expansion valves, receiver driers, accumulators, starters, alternators, spark plugs, ignition wires, oxygen sensors, fuel pumps, air filters, oil filters, wiper blades, fuel injectors, mass airflow sensors, direct ignition coils, evaporators, radiators and relays Brands: DENSO First Time Fit, Iridium Power				
3	Aisin SEIKI Co. Ltd. 46501 Commerce Center Dr. Plymouth, MI 48170 734-453-5551 www.aisinaftermarket.com	Aisin World Corp. of America	Masayasu Saito, President and CEO		\$28.4 billion	\$211 million	\$103 million
32			Products: Drivetrain, engine and body components Brands: AISIN				
4	The Michelin Group One Parkway South Greenville, SC 29615 866-866-6605 www.michelinman.com	Michelin North America	Jean-Dominique Senard, Managing Chairman and President; Pete Selleck, Chairman and President		\$28 billion (e)	n/a	\$7.6 billion (e)
2			Products: Tires, retread systems, tread rubber Brands: Michelin, BFGoodrich, Uniroyal, Oliver				
5	Royal Dutch Shell plc ^ P.O. Box 2463 Houston, TX 77252 713-241-6161 www.shell.com	Shell Oil Co.	Ben van Beurden, CEO		\$26.6 billion (e)	\$20 billion (e)	n/a
N/A			Products: Energy, petrochemical, appearance and performance products Brands: Shell, Pennzoil, Quaker State				
6	ZF Friedrichshafen AG # 777 Hickory Hill Dr. Vernon Hills, IL 60061 800-321-0784 www.zf.com/na	ZF Services LLC	Timothy Corcoran, Managing Director; John Edwards, Director		\$23.4 billion (e)	\$2.1 billion (e)	n/a
N/A			Products: Shock absorbers and struts, clutch kits and components, fan clutches, universal joints, steering and chassis components, rubber-to-metal parts, gas-charged lift supports, and automatic and manual transmission parts/remanufactured units Brands: Sachs, Lemfoerder, Boge, ZF Parts and Stabilus				
7	Bridgestone Corp. 535 Marriott Dr. Nashville, TN 37214 615-937-1000 www.bridgestone-firestone.com	Bridgestone Americas Inc.	Gary Garfield, Chairman, President and CEO; Bridgestone Americas Inc., VP and Senior Officer, Bridgestone Corp.		\$20 billion (e)	n/a	\$9.72 billion (e)
1			Products: Tires, fibers and textiles, polymers, industrial products, building products, natural rubber and latex, service and commercial operations Brands: Bridgestone, Firestone, Dayton, Firestone Complete Auto Care, TiresPlus, Airide, Bandag, associate and private brand tires				
8	Goodyear Tire & Rubber Co. 200 Innovation Way Akron, OH 44305 (330) 796-2121 www.goodyear.com		Richard Kramer, Chairman, President and CEO		\$19.5 billion (e)	n/a	\$700 million (e)
12			Products: Tires, retread systems, rubber Brands: Goodyear, Kelly, Dunlop, Sava, Fulda				

Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
9 ... N/A	Illinois Tool Works ^ 3600 West Lake Ave. Glenview, IL 60026 847-724-7500 www.itw.com		E. Scott Santi, President and CEO		\$18 billion (e)	\$592 million (e)	\$347 million (e)
		Products: Engineered fasteners and components, equipment and consumable systems and specialty products Brands: California Industrial Products, DaeLim, Deltar Canana, Engineered Components, Deltar Interior Components Group, Drawform, Fibre Glass-Evercoat, ITW Bailly-Compte, Permatex, Shakeproof Automotive, Wynn's, Slime					
10 ... N/A	TRW Automotive 12001 Tech Center Dr. Livonia, MI 48150 734-855-2600 www.trwaftermarket.com		Alex Ashmore, Vice President and General Manager, Global Parts & Service; David Mestdagh, Vice President, Global Parts & Service North America		\$17.4 billion	n/a	n/a
		Products: Disc brake systems (pads, rotors, calipers), drum brake and actuation, steering and suspension (chassis, steering gears, shocks/struts), electronics (TPMS, test equipment) Brands: TRW, Lucas, Girling, Kelsey Hayes, Remsa					
11 ... N/A	Delphi 5820 Delphi Dr. Troy, MI 48098 877-463-3574 www.delphiautoparts.com	Delphi	Ray Swetman, VP, North America; Kathy Jorge, Sales Director, North America		\$16.5 billion	n/a	n/a
		Products: Fuel delivery, engine management, heating and cooling, diesel service and training, diagnostic tools, telematics Brands: Delphi					
12 ... 3	Valeo SA # 43 rue Bayen Paris Cedex 17, 75848 248-619-8300 www.valeo.com	Valeo Service North America	Jacques Aschenbroich, CEO		\$16 billion (e)	\$2 billion (e)	n/a
		Products: Clutch-related products, wiper blades, engine cooling, A/C compressors, rotating electrical, lighting assemblies Brands: Valeo					
13 ... 26	MAHLE Aftermarket Inc. 23020 MAHLE Dr. Farmington Hills, MI 48335 800-338-8786 www.mahle-aftermarket.com		John Douglas, General Manager		\$13 billion	\$1.3 billion	\$185 million
		Products: Engine bearings, gaskets, pistons, piston rings, filters, turbochargers, thermostats, fluid exchange equipment, A/C service equipment, nitrogen tire inflation, performance engine parts, heavy-duty engine parts Brands: MAHLE, MAHLE Original, Clevite, Victor Reinz					
14 ... 4	BP America ^ 501 Westlake Park Blvd. Houston, TX 77079 281-366-2000 www.bp.com		John Mingé, Chairman and President		\$11.7 billion (e)	\$9.6 billion (e)	\$2.7 billion (e)
		Products: Fuel for transportation, energy for heat and light, retail services and petrochemicals products Brands: BP, Castrol, Arco, Aral					
15 ... 4	The Sherwin-Williams Co. ^ 101 West Prospect Ave. Cleveland, OH 44115 www.sherwin-williams.com		Christopher M. Conner, Chairman and CEO		\$9.5 billion (e)	\$2 billion (e)	\$819 million (e)
		Products: Paints and coatings, paint and coating systems and associated products Brands: Sherwin-Williams, AWX, Ultra 7000, Dimension, Genesis, Advanced Industrial Coatings, Finish 1, Planet Color, Magnalux, Heat-Flex					
16 ... N/A	Pirelli Tyre # 100 Pirelli Dr. Rome, GA 30162 800-PIRELLI www.us.pirelli.com	Pirelli Tire North America (PTNA)	Marco Tronchetti Provera, CEO and Chairman		\$8.5 billion (e)	n/a	n/a
		Products: Tires for car, SUV, motorcycle and light truck markets Brands: Pirelli, Metzler					

Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
17 ... N/A	Tenneco Inc. 500 North Field Dr. Lake Forest, IL 60045 847-482-5000 www.tenneco.com		Gregg Sherrill, Chairman, CEO; Hari Nair, Chief Operating Officer		\$7.8 billion	\$1.3 billion	n/a
			Products: Ride control and emission control products and technologies: ride control - shock absorbers and struts, premium brakes, elastomers, advanced suspension systems and modules; emission control - full exhaust systems, downpipes and mufflers, diesel aftertreatment products and technologies, fabricated manifolds, NOx converters, elective catalytic reduction systems, exhaust heat exchangers, catalytic converter shells Brands: Monroe Shocks and Struts, Monroe Brakes, Monroe Commercial Vehicle, Rancho, Walker Emission Control, Walker Commercial Vehicle, DynoMax Performance Exhaust, Fonos Exhaust, Thrush Exhaust, Starla, Lukey Performance Exhaust, Axiom Suspension, Fric-Rot Ride Control				
18 ... N/A	Dana Holding Corp. - Aftermarket Group P.O. Box 321 Toledo, OH 43697 1-800-621-8084 www.spicerparts.com		Roger Wood, CEO; Bill Gryzenia, VP/GM Aftermarket		\$6.8 billion	n/a	n/a
			Products: Drivetrain products- axles, driveshafts, transmissions sealing products - gaskets, seals thermal products oil and transmission coolers GWB industrial driveshafts, crate axles - Dana 30, Dana 44, Dana 60, Dana 70, Dana 80 Brands: Spicer, Victor Reinz, Tru-Cool, SVL, Dana Crate Axle, GWB				
19 ... N/A	Federal-Mogul Holdings Corp. 26555 Northwestern Highway Southfield, MI 48033 248-354-7700 www.federalmogul.com	Federal-Mogul Corporation	Daniel Ninivaggi, Co-CEO, Federal-Mogul Corp.; CEO, Vehicle Components		\$6.8 billion	n/a	n/a
			Products: Brake products; engine, steering and suspension components; gaskets and seals; ignition and spark plugs; wipers; lighting; filters; chemicals Brands: Abex, AE, ANCO, Champion, Fel-Pro, Ferodo, FP Diesel, MOOG, National, Sealed Power, Speed-Pro, ThermoQuiet, Wagner Brake, Wagner Lighting				
20 ... N/A	Axalta Coating Systems LLC 2001 Market St. Suite 3600 Philadelphia, PA 19103 1-855-547-1461 www.axalta.us		Charles Shaver, Chairman and CEO; Nigel Buden, Vice President, North America Region		\$5 billion	n/a	n/a
			Products: Paint and coating systems Brands: Cromax, Standox, Spies Hecker, Nason				
21 ... N/A	ADVICS Co. LTD 1650 Kingsview Dr. Lebanon, OH 45036 1-800-225-4081 www.advics-na.com/advicspages/Aftermarket.aspx	ADVICS North America Inc.	Takahiro Goshima, President; Shingo Kotera, Director, Sales and Marketing		\$4.5 billion	n/a	n/a
			Products: Brake systems and components Brands: ADVICS				
22 ... N/A	NTN Corp. 1600 E. Bishop Court Mt. Prospect, IL 60056 847-298-7500 http://bcabearings.com	NTN Bearing Corp. of America	Tetsuya Sogo, Chairman; Paul Johnson, Vice Chairman		\$4.3 billion	\$307 million	n/a
			Products: Wheel end bearings and hub assemblies, tensioners, CV joints Brands: BCA wheel end bearings and hub assemblies, NTN				
23 ... N/A	Honeywell 101 Columbia Rd. Morristown, NJ 07962 973-455-2000 www.honeywell.com	Honeywell Transportation Systems	David Cote, Chairman and CEO; Terrence Hahn, President and CEO, Honeywell Transportation Systems		\$3.8 billion	n/a	n/a
			Products: Turbochargers for passenger vehicles (gasoline, diesel and hybrid), medium and heavy-duty trucks, and off-highway heavy-duty equipment; braking materials and brake pads for passenger cars, commercial vehicles, and rail applications Brands: Honeywell for OE, Garrett, Bendix, Jurid, STOP				
24 ... N/A	Eaton Corp. 1000 Eaton Blvd. Cleveland, OH 44122 440-523-5000 www.eaton.com	Eaton Corp.	Alexander Cutler, Chairman and CEO		\$3.74 billion (e)		
			Products: Air, mirror, transmission and fuel management controls; automotive fluid connectors, engine air management systems including superchargers, cylinder head modules, engine valves and lifters; limited-slip and locking differentials, clutches and brakes for industrial machines; and golf grips Brands: Airoquip, Airflex, Bill, Boston, Char-Lynn, Eaton, Elek, Golf Pride, Holec, Hyrdo-line, MEM, Powerware, Roadranger, Vickers, Weatherhead, Fuller				



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Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
25 ... 5	Cooper Tire & Rubber Co. 701 Lima Ave. Findlay, OH 45840 419-423-1321 www.coopertire.com		Roy Armes, Chairman, President and CEO		\$3.4 billion (e)	n/a	\$2.5 billion (e)
26 ... 44	American Axle & Manufacturing (AAM) One Dauch Dr. Detroit, MI 48211 313-758-2000 www.aam.com		David Dauch, Chairman, President and CEO		\$3.2 billion	\$11.8 million	n/a
27 ... N/A	MANN+HUMMEL Purolator Filters LLC 801 Corporate Center Dr. Ste. 128 Raleigh, NC 27607 919-926-4164 www.mann-filter.com		Kevin O'Dowd, NA Director of Marketing and Retail Sales; Jeff Frey, NA Director of Sales		\$3.2 billion	\$1.4 billion	n/a
28 ... 14	The Gates Corp. 1551 Wewatta St. Denver, CO 80202 303-744-1911 www.gates.com		Jim Nicol, Chairman and CEO; Ken Friedman, President, Americas Region		\$2.9 billion	\$962 million	\$525 million
29 ... 9	3M ^ 3M Center St. Paul, MN 55144 888-364-3577 www.3M.com/automotive	3M Automotive Aftermarket Division	Inge G. Thulin, Chairman, President and CEO		\$2.9 billion (e)	\$2.1 billion	\$793 million
30 ... N/A	SKF 890 N. State St., Suite 200 Elgin, IL 60123 847-742-0700 www.vsm.skf.com		Tom O'Brien, President, VSM North America		\$2.7 billion	\$1 billion	n/a
31 ... 11	NGK Spark Plug Co. Ltd. 46929 Magellan Dr. Wixom, MI 48436 www.ngksparkplugs.com	NGK Spark Plugs (U.S.A.) Inc.	Hitoshi Iimi, CEO		\$2.6 billion	n/a	\$750 million
32 ... 34	TI Automotive 1272 Doris Rd. Auburn Hills, MI 48326 248-494-5000 www.tiautomotive.com		Bill Kozyra, Chairman, President and CEO; Peter Venter, Aftermarket Global Managing Director		\$2.5 billion	\$125 million	\$71 million

Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
33 ... 25	KYB Americas Corp. 140 North Mitchell Ct. Addison, IL 60101 630-620-5555 www.kyb.com		Takashi Kitahata, President		\$2.4 billion	\$600 million	\$180 million
	 World Class Shocks & Struts						
34 ... N/A	Akebono Brake Corp. 34385 West 12 Mile Rd. Farmington Hills, MI 48331 248-489-4700 www.akebonobrakes.com		Hisataka Nobumoto, Chairman, President and CEO		\$2.2 billion	\$444 million	n/a
	 BRAKE EXPERTS						
35 ... 7	Exide Technologies ^ 13000 Deerfield Pkwy. Milton, GA 30004 678-566-9000 www.exide.com	Exide Technologies	Robert M. Caruso, President and CEO		\$1.9 billion (e)	\$1.6 billion (e)	\$900 million (e)
							
36 ... 6	UCI-FRAM Group 1900 West Field Ct. Lake Forest, IL 60045 847-482-2045 www.uci-fram.com		Bruce Zorich, Group President and CEO		\$1.8 billion	\$1.5 billion	\$1.3 billion
							
37 ... 13	Affinia Group Inc. 1 Wix Way 704-869-3300 www.affiniagroup.com		Keith Wilson, President and CEO; Steve Klueg, Senior Vice President and CFO		\$1.4 billion	\$1.3 billion	\$633 million
							
38 ... 33	General Cable Industries Inc. ^ Pres4 Tesseneer Dr. Highland Heights, KY 41076 859-572-8458 www.generalcable.com		Gregory B. Kenny, President and CEO		\$1.3 billion (e)	\$95 million (e)	\$85 million (e)
							
39 ... 35	Dow Automotive ^ 1250 Harmon Rd. Auburn Hills, MI 48362 800-441-4369 www.dowautomotive.com		Steve Henderson, President		\$1.3 billion (e)	\$140 million (e)	\$70 million (e)
							
43 ... 47	Gentex Corp. 600 N. Centennial St. Zeeland, MI 49464 616-772-1800 www.gentex.com	Gentex Corp.	Fred Bauer, Chairman and CEO		\$1.2 billion (e)	\$50 million (e)	\$42 million (e)
							

Products: Gas struts, gas shock absorbers, strut mounts, strut boots, steering stabilizers and complete strut assemblies
Brands: KYB

Products: Brake pads, brake parts
Brands: ProACT, EURO and Performance Ultra-Premium Brake Pads

Products: A full assortment of starting and deep cycle batteries for automotive, truck, SUV, heavy-duty, marine/RV, golf cart, lawn and garden, and powersport applications. New technologies include flat plate and spiral wound AGM batteries
Brands: EXIDE Edge, EXIDE Vortex, NorthStar, EXIDE NASCAR Extreme, EXIDE Global Extreme, Exide NASCAR Select, EXIDE Classic

Products: Fuel systems, cooling systems, filtration products, ignition and engine management, antifreeze, spark plugs and wire sets, fuel additives, and car care/maintenance products
Brands: Airtex, ASC, Autolite, Champ, FRAM, Holts, Luber-Finer, Master, Petro Clear, Prestone, Wells

Products: Filtration products
Brands: WIX Filters, Aqua Check, Filtron, Nakata

Products: Ignition wire sets, copper, aluminum and fiber optic wire and cable products
Brands: General Cable, naconda, BICC, Brand Rex, Carol, GenSPEED, NextGen, ProSpark Platinum, Silec, Phelps Dodge, NSW, Gecco, Stabilyo, Nual, Prestolite Wire

Products: Adhesives, glass bonding systems, polyurethanes, sealants, emissions control technology, films, fluids, structural enhancement and acoustical management solutions.
Brands: BETAMATE, BETAFORCE, BETAPRIME, BETASEAL, BETA-MELT, MOR-AD, THIOKOL, PRIMAL, MOR-FLOCK, POLYFLOCK

Products: Interior and exterior automatic dimming mirrors with electronic features, fire protection products, dimmable aircraft windows
Brands: Gentex

(e) = AASA Estimate # * ^ see key on page 2

Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
41 ... N/A	Brembo S.p.A. # 7765 Halyard Dr. Plymouth, MI 48168 734-468-2100 www.brembo.com	Brembo North America	Alberto Bombassei, Chairman		\$1.1 billion (e)	\$797 million	n/a
42 ... 16	Remy International Inc. 600 Corporate Dr. Pendleton, IN 46064 765-778-6499 www.remyinc.com		Jay Pittas, President and CEO; David Nichols, SVP Aftermarket Sales		\$1.1 billion	\$554 million	\$456 million
43 ... 31	Freudenberg-NOK Sealing Technologies 11617 State Route 13 Milan, OH 44846 419-499-2502 www.corteco-na.com, www.transtec.com	Corteco	Jason Meier, CEO		\$1 billion	\$300 million	\$125 million
44 ... N/A	Dayco Products LLC 4500 S. Garnett Rd., Suite 500 Tulsa, OK 74146 918-481-2300 www.daycoproducts.com		Jim Orchard, CEO; Ed Rammel, President, North American and Australian Aftermarket		\$985 million	\$511 million	n/a
45 ... 8	Standard Motor Products Inc. 37-18 Northern Blvd. Long Island City, NY 11101 718-392-0200 www.smpcorp.com		Lawrence Sills, Chairman and CEO; John Gethin, President and COO		\$984 million	\$909 million	\$873 million
46 ... N/A	Dorman Products Inc. 3400 East Walnut St. Colmar, PA 18915 215-997-1800 www.dormanproducts.com		Steven L. Berman, Chairman and CEO; Mathias J. Barton, President		\$664 million	n/a	n/a
47 ... N/A	Accuride Corp. 7140 Office Circle Evansville, IN 47716 812-962-5000 www.accuridecorp.com		Richard F. Dauch, President and CEO		\$642 million (e)	n/a	n/a
48 ... 15	Warren Distribution Inc. ^ 727 South 13th St. Omaha, NE 68102 402-341-9397 www.wd-wpp.com		Robert Schlott, Chairman and CEO		\$459 million (e)	\$459 million (e)	\$459 million (e)

Products: Brake systems and components for automotive, OEM, racing, high performance and motorcycle
Brands: Brembo, Brembo Racing, AP, AP Racing, Marchesini, Sabelt, Bybre, Breco

Products: New and remanufactured rotating electrics (light-, medium- and heavy-duty starters/alternators; hybrid motors)
Brands: Remy, Delco Remy

Products: Transmission gaskets, seals and kits for passenger cars and light- to medium-duty trucks; power steering rack & pinion, gear seal, pump seal and heavy duty kits and components for passenger cars and heavy-duty applications; other automotive seals and gaskets, kitting services and logistics provider.
Brands: TransTec, Freudenberg-NOK, NOK, CFW, Corteco

Products: Serpentine drive belts, v-belts, automatic belt tensioners, hydraulic tensioners, pulleys and idlers, harmonic balancers, timing belts and timing component kits, timing belt water pump kits, timing seal kits, CVT belts, hydraulic hose, couplings and adapters, coolant hose, service hose, fuel hose, power steering hose
Brands: Dayco, Poly Rib, DriveRite, Top Cog, PowerBond, No Slack, Gold Label, XTX, HPX, HP

Products: SMP is an independent manufacturer and distributor of automotive replacement parts. The engine management segment includes ignition and emissions, computerized engine controls, sensors, switches, ignition wires, battery cables and fuel system parts. The temperature control division offers parts for air conditioning and heating systems, engine cooling systems, power window accessories and windshield washer systems.
Brands: Standard, BWD, Intermotor, TechSmart, Echlin, Belden, Blue Streak, OEM, Four Seasons, Hayden Automotive, Everco, Factory Air and ACI

Products: Automotive and heavy-duty replacement parts, automotive hardware and brake products
Brands: AutoGrade, Conduct-Tite, FirstStop, HD Solutions, HELPI, OE Solutions and TEChoice

Products: Steel and aluminum wheels, wheel-end components, iron castings and non-powered farm equipment, truck body and chassis components, seating assemblies, steerable drive axles, gear boxes and other truck components
Brands: Accuride, Brillion, Imperial, Gunite

Products: Lubricants: motor oil, diesel oil, heavy-duty, gear oil, industrial, agricultural, hydraulics, and specialty oils, other fluids: transmission, power steering, brake fluid, fuel additives, other maintenance fluids
Brands: MAG 1, Polar, ACCEL and other private brands

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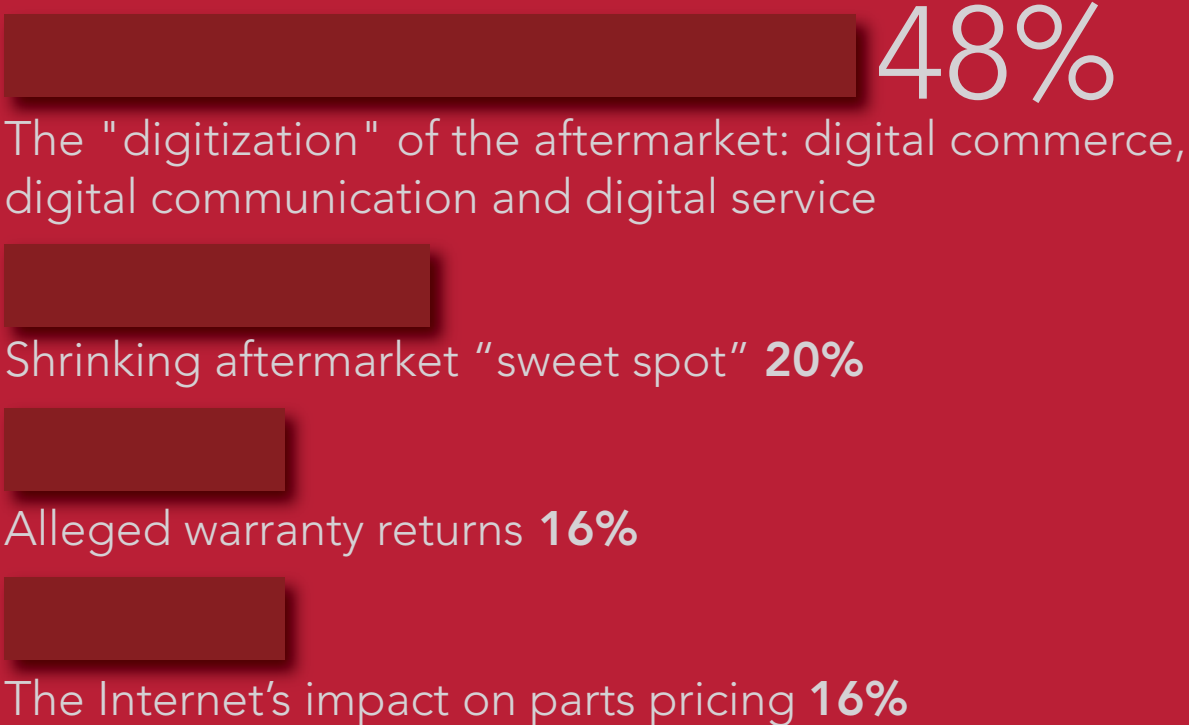


Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
49 ... N/A	Schrader International Inc. 9635 Maroon Circle, Suite 420 Englewood, CO 80112 303-801-0440 www.schraderintl.com		Hugh Charvat, Chairman, President and CEO; Ron Klump, CFO		\$450 million	\$130 million	n/a
		Products: TPMS sensors, receivers, service kits, fuel injection valving, fluid level sensing, fluid control components, tire hardware and accessories, air compressors and fittings Brands: Schrader					
50 ... N/A	Veyance Technologies Inc. 703 South Cleveland-Massillon Rd. Fairlawn, OH 44333 (330) 664-7000 www.goodyearap.com	Goodyear Engineered Products	John Hamilton, President and CEO; Charles Seymour, Vice President, North America		\$400 million	\$225 million	n/a
		Products: Automotive belts, radiator hose, FEAD/timing tensioners and pulleys, air springs Brands: Gatorback, Hi-Miler, Insta-Power, Goodyear Engineered Products, Stretch belt, Matchmaker, Torque Team, Hy-T, Accudrive, Super Hi-Miler, Flexshield, Flexsteel, F5, Plovic, Neptune, Sureline, Poly V					
51 ... 40	Fras-le S.A. 103 Echlin Blvd. Prattville, AL 36065 334-358-5775 www.fras-le.com/nabrakes	Fras-le North America Inc.	Daniel Randon, CEO; Rodrigo Meirelles, Vice President and General Manager - North America, Europe and Asia		\$390 million	\$266 million	\$57 million
		Products: Automotive aftermarket hydraulic and air disc brake pads for light- and medium-duty vehicles; automotive OEM disc pads Brands: Fras-le, Fras-le Magnum Pro, Fras-le Extreme Service					
52 ... 17	Spectra Premium Industries 1421 Ampere St. Boucherville, Quebec J4B 5Z5, Canada 450-641-3090 www.spectrapremium.com		Jacques Mombteau, CEO; Jason Best, Vice President of Aftermarket Sales and Marketing		\$380 million	\$300 million	\$375 million
		Products: Automotive and heavy-duty radiators, fuel tanks, fuel tank assemblies, fuel modules, filler necks, sending units, O2 sensors, EGR coolers, turbochargers, oil pans, straps, condensers, compressors, evaporators, accumulators, charge air coolers and body panels Brands: Spectra Premium, Spectra Premium Classic					
53 ... 23	Genera Corp. 2800 Saturn St. Brea, CA 92821 714-522-6688 www.tycusa.com	TYC/Genera Corp.	Jackson Kwok, President; Annie Wong, Vice President		\$375 million	\$340 million	\$200 million
		Products: Head lamp assemblies, tail lamp assemblies, other lamps, mirrors, cooling fan assemblies, radiators, condensers, heater cores, evaporators, blower assemblies, cabin air filters, starters (new), alternators (new) window regulator assemblies, fuel pumps Brands: TYC, Koyo					
54 ... 18	Centric Parts 14528 Bonelli St. Industry, CA 91746 626-961-5775 www.centricparts.com	Centric Parts - Qualis	Dan Lelchuk, President		\$350 million	\$350 million	\$350 million
		Products: Brake system components for light- and medium-duty cars and trucks including brake pads, shoes, brake and clutch hydraulics, hardware, drums, rotors, re-manufactured calipers, performance and racing brake upgrades, pads and performance rotors. Complete chassis components including control arms, tie rods, ball joints, sway bar links, idler and pittman arms, drag links, bushings and coil springs. Brands: Centric Parts, C-Tek, StopTech, PosiQuiet, Centric Fleet Performance, StopTech Street Performance, Qualis, multiple private brands					
55 ... 20	BBB Industries LLC ^ 5640 Commerce Blvd. E. Mobile, AL 36619 800-280-2737 www.bbbind.com		Joseph P. Felicelli, CEO; Bruce Bigler, President and EVP, Marketing		\$320 million (e)	\$320 million (e)	\$320 million (e)
		Products: Remanufactured starters, new starters, reman alternators, new alternators, power steering pumps, steering gears, rack and pinion Brands: Endurance, Superior, Superior-1, New Advantage, Platinum, Gold Premier, Genco, Page					
56 ... N/A	Stant Corp. 1620 Columbia Ave. Connersville, IN 47331 765-825-3121 www.stant.com	Stant USA Corp.	Curt Howell, President and CEO		\$300 million	\$50 million	n/a
		Products: Thermostats, gaskets and seals, radiator caps, fuel caps, oil caps, fuel cap and pressure tester adapters Brands: Stant, CARQUEST, NAPA, Federated, Gates, UAP					

Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
57 ... 21	Motorcar Parts of America 2929 California St. Torrance, CA 90503 310-212-7910 www.quality-built.com		Selwyn Joffe, Chairman, President and CEO; Rick Mochulsky, VP - Sales		\$270 million	\$270 million	\$270 million
			Products: Reman and new alternators and starters, reman brake calipers, new wheel hub assemblies, new wheel bearings Brands: Quality-Built, Pure Energy, Reliance, Xtreme HD, Xtreme Power Sports, X-amps				
58 ... 45	TREMEC ^ 14700 Helm Court Plymouth, MI 48170 734-456-3700 www.tremec.com	Grupo KUO, S.A.B. de C.V.,	Robert Neal, TREMEC Director; Jeremy Holt, Vice President		\$250 million (e)	\$40 million (e)	\$35 million (e)
			Products: Torque transfer solutions for the automotive, agricultural, industrial and military industries, including manual and automated manual transmissions, dual clutch transmissions, gears, shafts, clutches, synchronizers, and mechatronic systems with integrated clutch systems and control software Brands: TREMEC, Kuo automatriz				
59 ... 27	WAI Global 4491 S. State Rd 7, Suite 210 Fort Lauderdale, FL 33314 484-875-6600 www.waiglobal.com		Jeffery Sween, President and CEO; Douglas Moul, President and COO		\$227 million	\$227 million	\$161 million
			Products: Full-line coverage of alternators and starters for automotive, light-duty, medium-duty and heavy-duty trucks, industrial and agricultural, forklift, powersports, marine and outdoor power equipment. Also offering a full line of ignition distributors, ignition modules, wiper motors, voltage regulators and rectifiers and MAP sensors Brands: WPS, WAI, Transpo, WBD				
60 ... 46	HHI Group Holdings LLC ^ 2727 W. Fourteen Mile Road Royal Oak, MI 48073 248-248-2756 www.kbibearing.com	KBI - Kyklos Bearing International Inc.	Trevor Myers, CEO, Cloyes		\$227 million (e)	\$35 million (e)	\$34 million (e)
			Products: KBI: High-volume automotive OEM producer of GEN 3 integral wheel bearings and hub units; OEM producer of one-way roller clutches for automatic transmissions; Cloyes: automotive timing drive systems and components for OE and aftermarket; highly engineered forged components primarily for the automotive industry Brands: KBI, HHI Forging, Cloyes, FormTech, ImpactForge, Jernberg				
61 ... 29	Ride Control LLC 950 Maplelawn Troy, MI 48084 248-247-7600 www.gabriel.com	Gabriel	Curt Huston, Vice President and General Manager		\$208 million	\$162 million	\$152 million
			Products: Full product line-up of Ride Control products, including shocks, struts and accessories for light vehicles, heavy-duty trucks, industrial applications and powersports Brands: Gabriel, Gabriel HD, RydeFX				
62 ... 30	Amalie Oil Co. ^ 1601 McCloskey Blvd. Tampa, FL 33605 813-248-1988 www.amalie.com		Harry Barkett, President; Andrew Bornstein, Vice President Global Sales and Marketing		\$205 million	\$175 million	\$125 million
			Products: Motor oils, transmission fluids, brake fluid, gear oils, hydraulic fluids, automotive chemicals and greases Brands: Amalie, Wolf's Head, Xcel, Rallye, ValueTech, private label				
63 ... 24	AP Exhaust Technologies Inc. 300 Dixie Trail Goldsboro, NC 27530 919-580-2000 www.apexhaust.com		Vange Proimos, President and CEO		\$200 million	\$200 million	\$200 million
			Products: Exhaust systems, mufflers, exhaust pipes, catalytic converters Brands: AP, ANSA, IMCO, Maremont, Merit, Goerlich's, TruckEx, Xlerator, Silverline, Cherry Bomb				
64 ... 28	Technical Chemical Co. 3327 Pipeline Rd. Cleburne, TX 76033 1-800-527-0885 www.technicalchemical.com		Howard Dudley, CEO; Scott Dudley, President		\$170 million	\$170 million	\$160 million
			Products: Brake and transmission fluids, cleaners, lubricants, additives, refrigerants, tire repair, radiator, battery, transmission and power steering products, appearance chemicals, adhesives and air care Brands: Johnsen's, Blue Magic, QuickSteel, Turbo 108, Pure Citrus, Seal Up, Hi-Tach, TR-3, Black Jack, Black Again, CarGo, Invisible Glove				

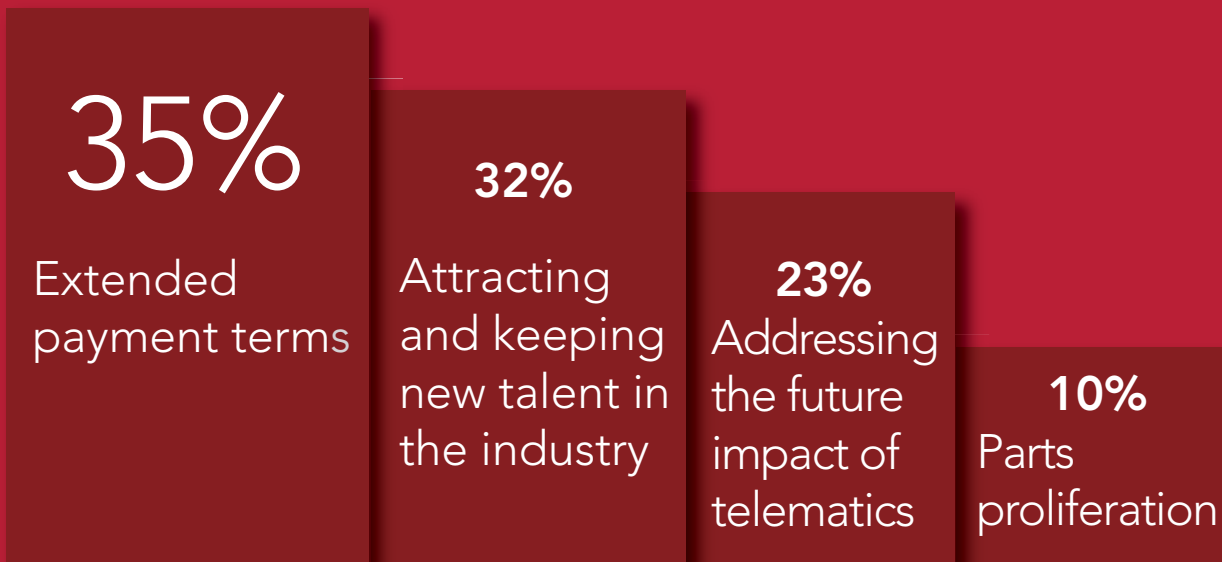
QUESTION ONE:

Which of these do you think will be the top game-changing automotive aftermarket trend for 2014?



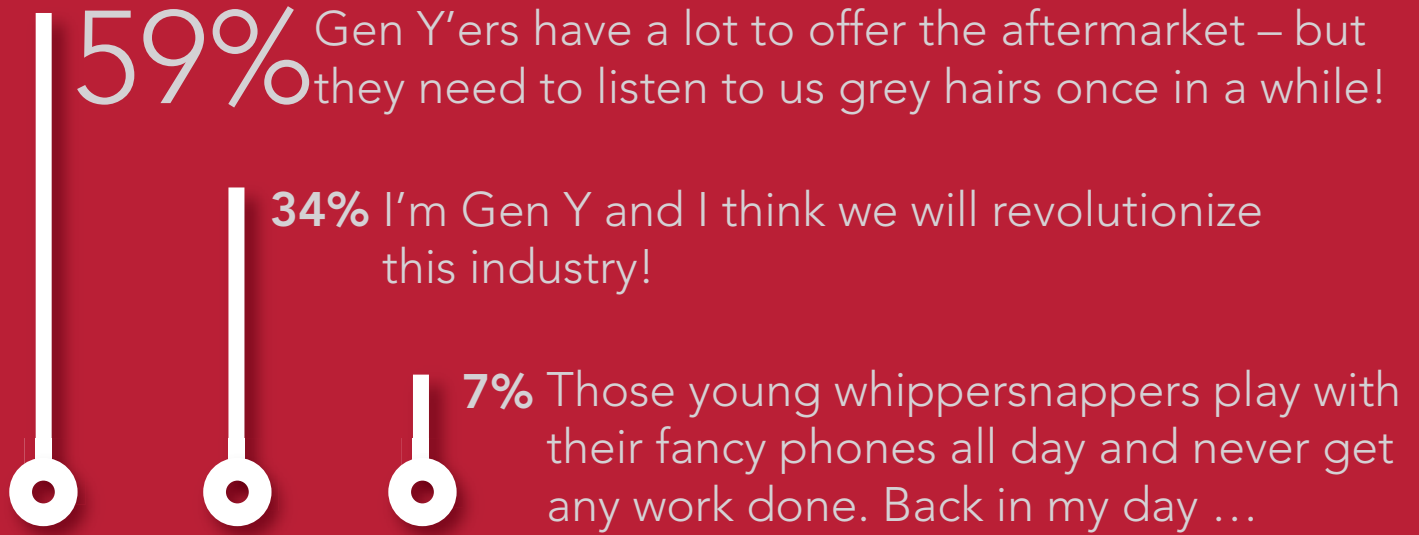
QUESTION TWO:

Which of these is the industry's most urgent challenge?



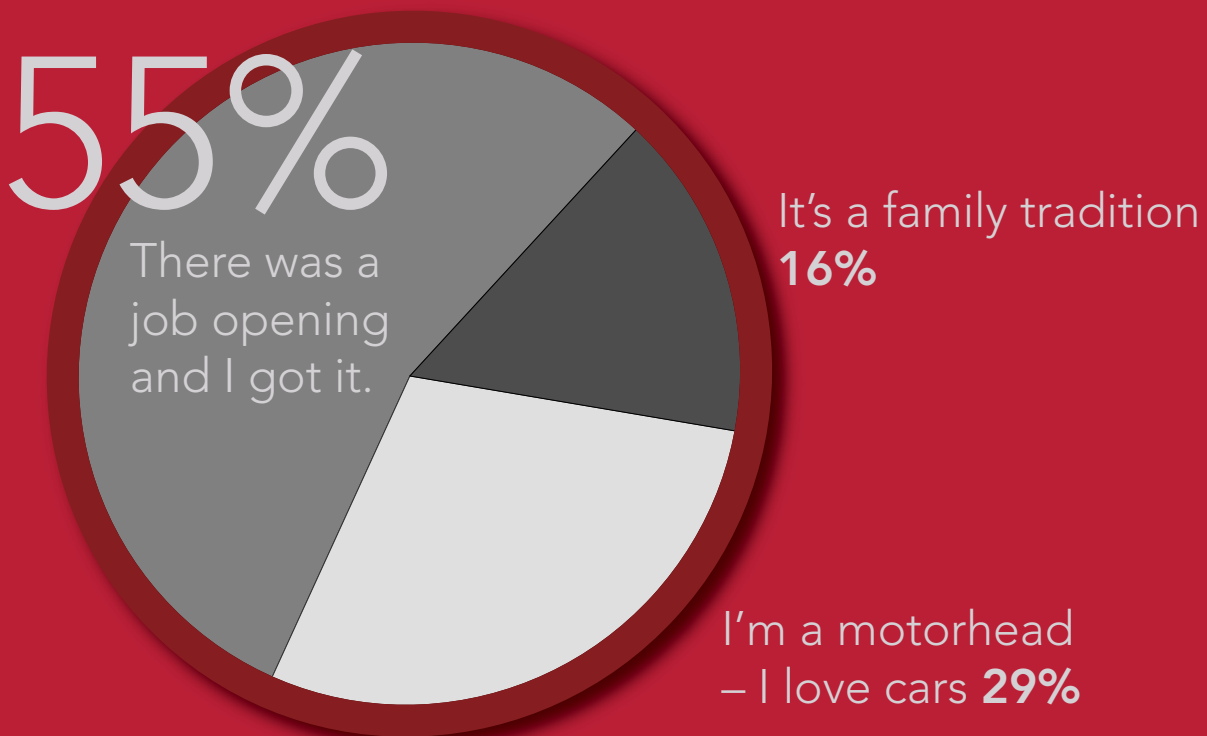
QUESTION THREE:

What will the impact be of Generation Y moving into aftermarket careers?




QUESTION FOUR:

Why did you choose a career in the aftermarket?




Global Rank ... N American Rank	Corporate Name/ North American Headquarters	Company Name (if different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
65 ... N/A	Gearbox Group One Tower Lane, Suite 2650 Oakbrook Terrace, IL 60181 630-581-2301 www.raybestospowertrain.com	Raybestos Powertrain	David Coolidge, CEO; Reinhard Brinkmeier, Vice President, Sales and Marketing		\$149 million	\$61 million	n/a
66 ... 39	Walker Products Inc. 14291 Commerce Drive Garden Grove, CA 92843 714-554-5151 www.walkerproducts.com		Michael Weaver, President and CEO; Grant Kitching, Vice President and General Manager		\$88 million	\$76 million	\$62 million
67 ... 37	Radiator Specialty Company ^ 600 Radiator Rd. Indian Trail, NC 28079 704-258-5267 www.RSCbrands.com	RSC Chemical Solutions	John Huber, President and CEO; David Goodson, VP Finance		\$80 million (e)	\$80 million (e)	\$70 million (e)
68 ... 48	Peterson Manufacturing Co. 4200 East 135th St. Grandview, MO 64030 816-765-2000 www.pmlights.com		Don Armacost Jr., President and CEO		\$75 million (e)	n/a	\$20 million (e)
69 ... N/A	Eastern Manufacturing Inc. 2201 Cabot Blvd. West Langhorne, PA 19047 215-702-3600 www.easterncatalytic.com	Eastern Catalytic	George Schafer, President; Ken Schafer, Vice President		\$51 million	\$51 million	n/a
70 ... 43	Petoskey Plastics ^ One Petoskey St. Petoskey, MI 49770 800-999-6556 www.petoskeyplastics.com		Paul C. Keiswetter, President; Charles S. Lee Jr., Vice President of Sales and Marketing		\$50 million (e)	\$38 million (e)	\$37 million (e)
71 ... N/A	AMS Automotive 415A Axminister Dr. Fento, MO 63026 1-800-528-6743 www.amsautomotive.com		Jim Mannebach, CEO; Jeff Kyle, VP Operations		\$35 million	\$35 million	n/a
72 ... N/A	USA Industries Inc. 1560 5th Ave. Bay Shore, NY 11706 631-969-2222 www.usaind.com	Remy International	Vince Trapani, President		\$35 million	\$35 million	n/a

Global Rank ... N.American Rank	Corporate Name/ North American Headquarters	Company Name (If different than corporate name)	Top Executive	AASA Member	Total Global Automotive Sales	Total Global Automotive Aftermarket Sales	Total North American Automotive Aftermarket Sales
73 ... 47	OE+ Ltd. 620 Spring St. North Dighton, MA 02764 508-977-0020 www.oeplus.com		Eric Roberts, President; Andy Sampson, Executive VP		\$24 million	\$24 million (e)	\$24 million
		Products: Starters and alternators Brands: OE+, PRO+					



The following 27 companies rank among the Top 100 aftermarket suppliers; however, due to the fact that they do not disclose North American aftermarket sales numbers, we have listed them in alphabetical order.

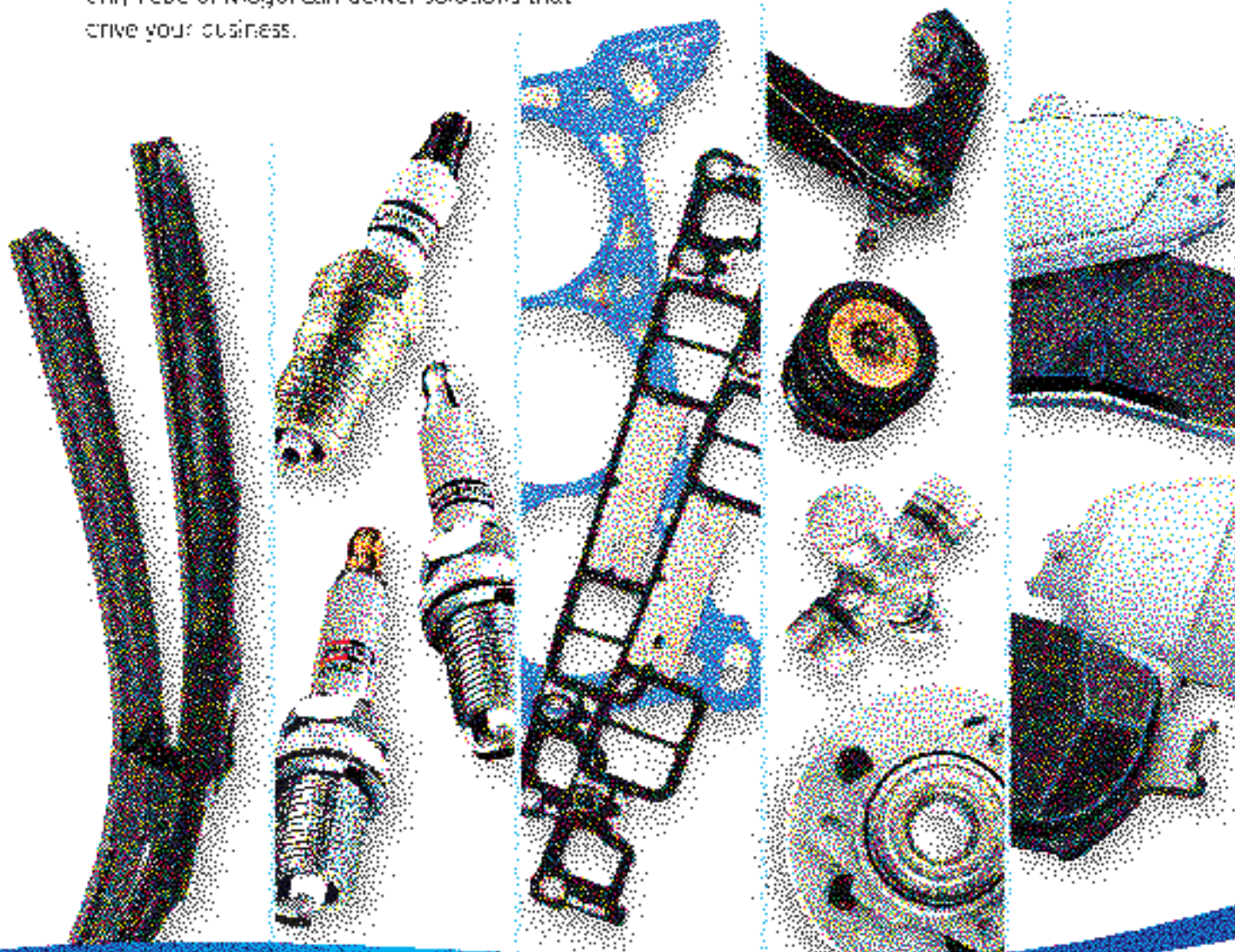
Corporate Name/North American Headquarters	Company Name (If different than corporate name)	AASA Member	Top Executive
Apex Tool Group 14600 York Rd., Ste. A Sparks, MD 21152 800-688-8949 www.apextoolgroup.com			Steve Breitzka, President and CEO
	Products: Hand tools and storage Brands: Campbell, Jacobs, HKP, JOBOX, Diamond, Delta, Plumb		
General Motors 6200 Grand Pointe Dr. Grand Blanc, MI 48439 800-223-3526 www.acdelco.com	ACDelco		Caroline Cook, General Director, ACDelco Channel; Timothy Turvey, North American Vice President, Customer Care and Aftersales
	Products: Batteries, filters, air conditioning, fuel pumps, brakes, starters, alternators, TPMS, O2 sensors, oil fluids, vehicle care, spark plugs, ignition, emission, transmission, engine components, window regulators, wipers, belts, hoses, shocks, struts, chassis, radiators, thermostats, water pumps, bearings, steering, chassis, light bulbs Brands: ACDelco		
Beck/Arnley 2375 Midway Lane Smyrna, TN 37167 615-220-3200 www.beckarnley.com www.beckfluids.com			Jean Rivard, General Manager; Matt Lundh, VP of Sales; Vince McMahon, VP of Operations
	Products: Genuine Foreign Nameplate Parts: engine parts and filtration, clutch and driveline, brake and chassis, cooling systems, engine management and electrical for European and Asian vehicles. Genuine OE quality fluids including coolants, ATFs, CVT, hydraulic, power steering and motor oil. Brands: Beck/Arnley		
CARDONE Industries 5501 Whitaker Ave. Philadelphia, PA 19124 800-777-4780 www.cardone.com			Kevin Cramton, CEO; George Dunham, Executive VP, Marketing & Sales
	Products: 70 product lines, including new and remanufactured brakes, drivetrain, electronics, fuel/air systems, motors, pumps and steering Brands: A1 CARDONE, CARDONE Select, CARDONE Service Plus		
East Penn Manufacturing Co. Deka Rd. Lyon Station, PA 19536 610-682-6361 www.eastpenn-deka.com			Daniel Langdon, President
	Products: Batteries and battery accessories Brands: East Penn, Deka		
FDP Virginia Inc. 1076 Airport Rd. Tappahannock, VA 22560 804-443-5356 www.fdpbrakes.com	FDP Friction Science		Jack Carney, President and CEO; William Carney, Vice President of Sales
	Products: Disc pads, brake shoes, drum lining, electronic wear sensors, parking brake cables Brands: East Penn, Deka		
GOJO Industries One GOJO Plaza Akron, OH 44311 www.gojo.com			Joseph Kanfer, CEO Mark Lerner, COO
	Products: Hand cleaners, hand sanitizers, skin lotions, cleansing wipes, gloves Brands: GOJO hand cleaners, PURELL Advanced Instant Hand Sanitizer		
Grote Industries 2600 Lanier Dr. Madison, IN 47250 800-628-0809 www.grote.com			Dominic Grote, President and COO; John Grote, Vice President, Sales and Marketing
	Products: Lighting and safety systems for the automotive and heavy-duty industries Brands: Grote		
Hastings Manufacturing Co. 325 N. Hanover St. Hastings, MI 49058 269-945-2491 www.hastingsmfg.com	Hastings Manufacturing Co.		Robert Kollar, President and CEO; Jeffrey Guenther, Vice President Business Development
	Products: Piston rings; performance racing rings Brands: Hastings, Tough Guy Racing		



Corporate Name/North American Headquarters	Company Name (If different than corporate name)	AASA Member	Top Executive
Hella Inc. 201 Kelly Dr. Peachtree City, GA 30269 770-631-7500 www.hellausa.com	Hella Inc.		Carl Brown, President
Products: Lighting, lighting systems and components, LED lights, optical warning systems			
Hunter Engineering Co. 11250 Hunter Dr. Bridgeton, MO 63044 314-731-3020 www.hunter.com			Robert Kollar, President and CEO; Jeffrey Guenther, Vice President Business Development
Products: Alignment systems, lift racks, wheel balancers, tire changers, brake lathes, inspection, accessories Brands: Hunter, HawkEye, ProAlign, CodeLink, Road Force, QuickMatch, SmartWeight			
Interstate Battery System of America Inc. 12770 Merit Dr. Ste. 400 Dallas, TX 75251-1296	Interstate Batteries		Norm Miller, Chief Executive Officer
Brands: Interstate			
Johnson Controls Inc. 5757 N. Green Bay Ave. Milwaukee, WI 53209 414-524-1200 www.johnsoncontrols.com			Alex Molinaroli Chairman, President and CEO
Products: Lead-acid automotive batteries, advanced batteries for start-stop, hybrid and electric vehicles Brands: Private label, OPTIMA, VARTA, LTH, Heliar			
K&N Engineering Inc. 1455 Citrus St. Riverside, CA 92507 951-826-4000 www.knfilters.com			Steve Rogers President and CEO
Products: Manufacturer of washable performance air filters and air intake systems. Brands: K&N			
Car Sound Exhaust Inc. 22961 Arroyo Vista Rancho Santa Margarita, CA 92688 800-824-8664 www.magnaflow.com	Magnaflow Performance		Jerry Paolone, Founder, Chairman and CEO; Dan Paolone, President
Products: Exhaust systems, catalytic converters, mufflers, diesel, tips, racing parts, pipes and tubing, gear and apparel Brands: Car Sound, Magnaflow Performance			
NUCAP Industries 3370 Pharmacy Avenue Toronto, Ontario, Canada M1W 3L4 416-494-1444 www.nucap.com			Ray Arbesman, Chairman David Weichenberg, President and CEO
Products: Brake system components Brands: NUCAP, Brake Align, NU-LOK, NRS, NU-LOK Piston Cushion, DRT			
The Penray Companies Inc. 440 Denniston Ct. Wheeling, IL 60090 847-459-5000 www.penray.com			Dave Sholtis, CEO; William Nonnamaker, SVP of Sales
Products: Automotive, heavy-duty and marine chemicals Brands: Penray, Super-X, Penray Plus			
ITW Permatex 101 Columbus Blvd. Hartford, CT 06106 1-800-924-6994 www.permatex.com			Mike Zimmerman, Vice President & General Manager, ITW Performance Polymers and Fluids Group, Permatex Inc.
Products: Permatex is a leading manufacturer of premium automotive chemicals that technicians have trusted for over 100 years. Brands: BlackMagic, Fast Orange, Fix-A-Flat, Gumout, No Touch, Permatex, RainX, Spray Nine, Slick50, Slime, The Right Stuff, Threadlocker, VersaChem			
Plews, Inc. 1550 Franklin Grove Rd. Dixon, IL 61021 1-800-770-4639 www.plews-edelmann.com	Plews & Edelmann		Brett Mueller, President
Products: Automotive fittings, power steering hose and repair kits, engine oil cooler lines, lubrication equipment, air hose, hose reels, air accessories, tire repair, tire hardware, greases, oils, bio-based lubricants Brands: Aimflo, Camel, Edelmann, Lubrimatec, Omega, Plews-Lubrimatec, Powercraft, Tru-Plate, Ultra Lube			
Qualitor Inc. 24800 Denso Dr. Southfield, MI 48033 248-204-8600 www.qualitorinc.com			Richard Snell, Chairman and CEO
Products: Automotive and heavy-duty wiper products, brake kits Brands: Sloan, Pylon, International Brake			
Bosch Group 2800 South 25th Ave. Broadview, IL 60155 708-856-5200 www.boschautoparts.com www.boschcarservice.us www.boschdiagnostics.com www.otctools.com robinair.com pluginnow.com	Robert Bosch LLC		Mike Mansuetti, President, North America, Robert Bosch LLC; Odd Joergenrud, Regional President, Automotive Aftermarket, North America; Tanvir Arfi, Global President, Automotive Service Solutions
Products: Spark plugs, wiper blades, starters and alternators, oxygen sensors, fuel pumps, wire sets, ignition components gasoline and diesel fuel injection components, braking components, filters, batteries, undercar and underhood diagnostics equipment, wheel service equipment, A/C service equipment, other shop equipment and specialty tools, electric vehicle charging stations, Bosch Car Service Brands: Bosch, OTC, Robinair			

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Corporate Name/North American Headquarters

Company Name (if different than corporate name)

AASA Member

Top Executive

The Schaeffler Group
5370 Wegman Dr.
Valley City, OH 44280
330-273-4383
www.schaeffler-aftermarket.us

Schaeffler Group USA Inc.



Jens Schueler, President;
Rob Ashton, Vice President Automotive Aftermarket USA

Products: LuK: Clutch kits, clutch hydraulics, flywheels, dual mass flywheels, cables; FAG: Hub and wheel bearings, chassis bearings; INA: Belt and chain drive components, tensioners, VCT, transmission bearing
Brands: LuK, FAG, INA

Snap-on Inc.
2801 80th St.
Kenosha, WI 53143
262-656-5200
www.snapon.com

Snap-on Inc.



Nicholas T. Pinchuk, Chairman, President and CEO;
Thomas J. Ward, Sr. VP, Snap-on Inc., and President,
Repair Systems and Information Group

Products: Hand tools, power tools, tool storage, diagnostics software, information and management systems, shop equipment and other solutions for dealerships and repair centers
Brands: Snap-on

Spray Products Corp.
1323 Conshohocken Rd.
Plymouth Meeting, PA 19462
800-543-7710
www.sprayproducts.com

Spray Products Corp.



Bart Bastian, President;
Nikko Lavey, Vice President Sales

Products: Automotive and industrial chemical products specializing in aerosol solutions. Brake, carb, glass cleaners, engine degreasers, paints, specialty sprays and more
Brands: Spray brand, Orr-Lac paints, Nuts Off, private labeling services

The Timken Co.
1835 Deuber Ave., SW
Canton, OH 44706
www.timken.com

The Timken Co.



Ward J. Timken Jr., Chairman
James W. Griffith, President and CEO

Products: Timken engineers, manufactures and sells high-performance mechanical components, including bearings, gears, chain and related mechanical power transmission products and services
Brands: Timken

US Motor Works LLC
14722 Anson Ave.
Santa Fe Springs, CA, 90670
562-404-0488
www.usmotorworks.com

US Motor Works LLC



Gil Benjamin, Chairman, President and CEO;
Doron Goren, Vice President and COO

Products: Hand tools, power tools, tool storage, diagnostics software, information and management systems

Ashland Consumer Markets
50 E. RiverCenter Blvd.
Covington, KY 41012
859-815-3333
www.ashland.com

Valvoline



James J. O'Brien, Chairman and CEO

Products: Premium-branded automotive commercial and industrial lubricants and car care products
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Brands: Ashland, Inc.; Ashland Consumer Markets (Valvoline); Valvoline Instant Oil Change; MaxLife; NextGen; SynPower; Eagle One; Car Brite; Zerex



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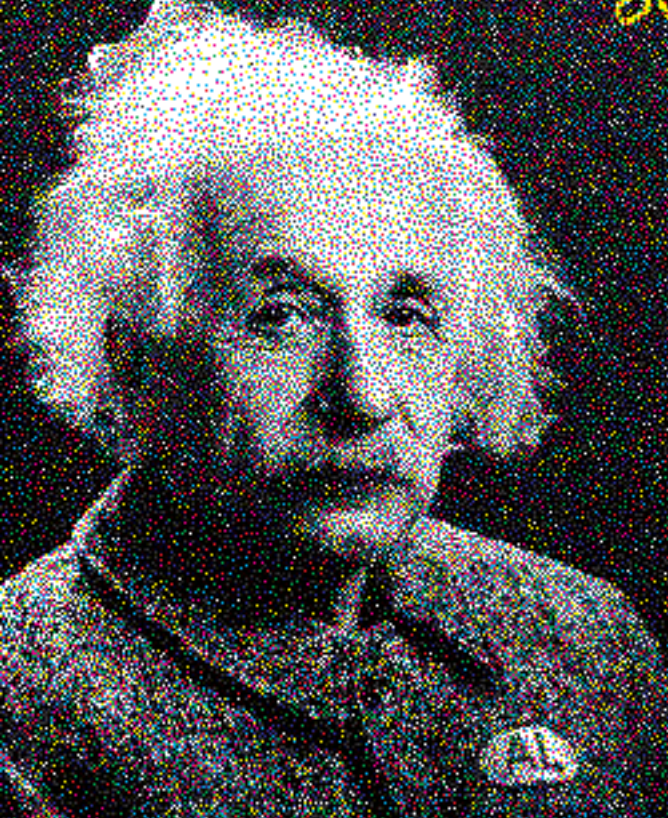
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Many markets - one trade fair concept. For over 100 years, automechanika has been the premier international trade fair for the automotive industry. In Frankfurt, Germany, it is the only trade fair concept that has been held in the same location for over 100 years. In more than 15 other cities, it has been held in the same format for over 10 years. The concept is the same: a trade fair for the automotive industry.

automechanika is the only trade fair brand in the automotive industry that has been held in the same location for over 100 years. In Frankfurt, Germany, it is the only trade fair concept that has been held in the same location for over 100 years.

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Top 100 Company Index

Company	Page#	Global Rank	N. American Rank	Company	Page#	Global Rank	N. American Rank
3M Automotive Aftermarket Division	8	29	9	Johnson Controls Inc.	18	N/A	N/A
Accuride Corp.	10	47	N/A	K&N Engineering Inc.	18	N/A	N/A
ACDelco	17	N/A	N/A	KBI - Kyklos Bearing International Inc.	13	60	47
ADVICS North America, Inc.	6	21	N/A	KYB Americas Corp.	9	33	26
Affinia Group Inc.	9	37	13	Magnaflow Performance	18	N/A	N/A
Aisin World Corp. of America	4	3	33	MAHLE Aftermarket	5	13	27
Akebono Brake Corp.	9	34	N/A	MANN+HUMMEL Purolator Filters, LLC	8	27	N/A
Amalie Oil Co.	13	62	31	Michelin North America	4	4	2
American Axle & Manufacturing (AAM)	8	26	45	Motorcar Parts of America	13	57	22
AMS Automotive	16	71	N/A	NGK Spark Plugs (U.S.A.) Inc.	8	31	11
AP Exhaust Technologies Inc.	13	63	25	NTN Bearing Corporation of America	6	22	N/A
Apex Tool Group	17	N/A	N/A	NUCAP Industries	18	N/A	N/A
Axalta Coating Systems LLC	6	20	N/A	OE+ Ltd.	17	74	48
BBB Industries LLC	12	55	21	Peterson Manufacturing Co.	16	68	49
Beck/Arnley	17	N/A	N/A	Petoskey Plastics	16	70	44
BP	5	14	4	Pirelli Tire North America (PTNA)	5	16	N/A
Brembo North America	10	41	N/A	Plews & Edelmann	18	N/A	N/A
Bridgestone Americas Inc.	4	7	1	Qualitor Inc.	18	N/A	N/A
CARDONE Industries	17	N/A	N/A	Raybestos Powertrain	16	65	N/A
Centric Parts - Qualis	12	54	19	Remy International Inc.	10	42	17
Continental Corp.	4	1	3	Robert Bosch LLC	18	N/A	N/A
Cooper Tire & Rubber Co.	8	25	5	RSC Chemical Solutions	16	67	38
Corteco	10	43	32	Schaeffler Group USA Inc.	20	N/A	N/A
Dana	16	18	N/A	Schrader International, Inc.	12	49	N/A
Dayco Products LLC	10	44	N/A	Shell Oil Co.	4	5	N/A
Delphi Product & Service Solutions	5	11	N/A	SKF VSM North America	8	30	N/A
DENSO International America Inc.	4	2	N/A	Snap-on Inc.	20	N/A	N/A
Dorman Products Inc.	10	46	N/A	Spectra Premium Industries	12	52	18
Dow	9	39	35	Spray Products Corp.	20	N/A	N/A
East Penn Manufacturing Co.	17	N/A	N/A	Standard Motor Products Inc. (SMP)	10	45	8
Eastern Catalytic	16	69	N/A	Stant USA Corp.	12	56	N/A
Eaton Corp.	6	24	N/A	Technical Chemical Co. (TCC)	13	64	29
Exide Technologies	9	35	7	Tenneco Inc.	6	17	N/A
FDP Friction Science	17	N/A	N/A	The Gates Corp.	6	28	15
Federal-Mogul Corp.	6	19	N/A	The Penray Companies Inc.	18	N/A	N/A
Fras-le North America Inc.	12	51	41	The Sherwin-Williams Co.	5	15	4
Gabriel	13	61	30	The Timken Co.	20	N/A	N/A
General Cable Industries Inc.	9	38	34	TI Automotive	8	32	35
Gentex Corp.	9	43	48	TRW Automotive	5	10	N/A
GOJO Industries	17	N/A	N/A	TYC/Genera Corp.	12	53	24
Goodyear Tire & Rubber Co.	4	8	12	UCI-FRAM Group	9	36	6
Grote Industries	17	N/A	N/A	US Motor Works LLC	20	N/A	N/A
Grupo KUO, S.A.B. de C.V.,	13	58	46	USA Industries Inc.	16	72	N/A
Hastings Manufacturing Co. LLC	17	N/A	N/A	Valeo Service North America	5	12	3
Hella Inc.	18	N/A	N/A	Valvoline	20	N/A	N/A
Honeywell Transportation Systems	6	23	N/A	Veyance Technologies	12	50	N/A
Hunter Engineering Co.	18	N/A	N/A	WAIGlobal	13	59	28
Interstate Battery	18	N/A	N/A	Walker Products Inc.	16	66	40
Illinois Tool Works	5	9	N/A	Warren Distribution Inc.	10	48	16
ITW Permatex	18	N/A	N/A	ZF Services LLC	4	6	N/A



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