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AASA TOP SUPPLIERS

THE NEW AFTERMARKET



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Welcome to the 2019 AASA Top Automotive Aftermarket Suppliers



Paul McCarthy, President, AASA

The Automotive Aftermarket Suppliers Association (AASA) is proud to present the newest edition of the "Top Automotive Aftermarket Suppliers."

This year we are focusing on aftermarket suppliers' legacy of innovation and inventions with our new timeline. Suppliers are at the forefront of innovation and are responsible for much of the automotive product and technology enhancements we are seeing in an exciting era of unparalleled advancements.

AASA's "Top Automotive Aftermarket Suppliers" publication lists – in alphabetical order – the top ranked suppliers in our industry. It also highlights the Top 10 publicly traded suppliers, as well as the Top 5 aftermarket mergers and acquisitions from our friends at Jefferies. Also included this year is the expanded Aftermarket Mobility Technology supplier list.

As the new president of AASA, I am committed to representing and speaking on behalf of the interests of our supplier members. We serve as a positive change agent focused on key issues to ensure the continued growth of the aftermarket and an evermore successful supplier community.

These issues include ensuring access to data, consumer choice, and a competitive market for vehicle repair and maintenance. As well as helping our industry collaborate to successfully navigate the shift in our marketplace and vehicles brought on by technology advances like connectivity, omnichannel, ADAS, and electrification.

It is an exciting time to be part of the automotive aftermarket and AASA is honored and privileged to represent such innovative and influential suppliers. AASA is committed to its mission of championing the aftermarket and the business interests of its supplier members.

AASA, the voice of the aftermarket supplier community.

Paul T. McCarthy

AASA **TOP AUTOMOTIVE AFTERMARKET SUPPLIERS**

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2019 AASA Top Aftermarket Suppliers

As the global automotive aftermarket continues to be heavily impacted by advancing technologies, changing consumer behaviors and evolving supply chains, the companies that lead our industry continue to expand and consolidate. As a part of this year's top supplier issue, we asked Jefferies to highlight a few of the most transformative transactions they have advised on in 2019.

Jefferies Automotive Aftermarket Investment Banking

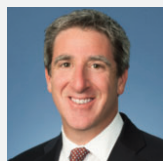
OVERVIEW

- Jefferies is the #1 advisor to companies and investors in the automotive aftermarket in the United States⁽¹⁾ as well as the often-acknowledged leader globally.
- We have the only full-service investment banking team dedicated exclusively to the roughly \$1 trillion global aftermarket.
- With a team of 13 dedicated investment banking professionals, we provide a full suite of capital markets products, including M&A advisory, public and private equity and debt raising and, where needed, restructuring advice.
- After almost two decades of continued commitment to the sector, we have gained a deep and unrivaled understanding of the entire aftermarket supply chain serving the global car parc.
- We have relationships with thousands of aftermarket companies, which, when combined with Jefferies' global network of investment professionals leveraging well-developed relationships with leading public and private investors, enables us to provide unparalleled capital markets services.

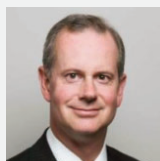
⁽¹⁾ Source: Dealogic

To find out how we can help you grow your business, please contact us.

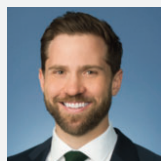
JEFFERIES AUTOMOTIVE AFTERMARKET TEAM



Jonathan Carey
+1 617.342.7885
jcarey@jefferies.com



Rex Green
+1 617.342.7886
rhgreen@jefferies.com



Treavor Hill
+1 617.342.7929
thill@jefferies.com

SELECTED TRANSACTIONS

August 2019
Pending



AUD \$340,000,000

Sale of Horizon Global's APAC
Business Segment to
Pacific Equity Partners
Sole Financial Advisor

June 2019
Pending



£2,100,000,000

Sale to
TDR Capital
Lead Financial Advisor

May 2019



A portfolio company of
CCMP Capital Advisors, LP

Undisclosed

Acquisition of
Lund International
Sole Financial Advisor

March 2019
Pending



\$3,100,000,000

Sale to
Uber
Sole Financial Advisor

March 2019



\$2,556,000,000

Initial Public Offering
Joint Bookrunner

February 2019



RESTORING THE RHYTHM OF YOUR LIFE™

A portfolio company of
**OMERS Private Equity and
Leonard Green & Partners**

Undisclosed

Merger with
Abra Auto Body Repair of America
Sole Financial Advisor

MotoRAD[®]

Advanced Engine & Thermal Management



Rad Caps



99%
Coverage

98%
Coverage



Fuel Caps

Thermostats

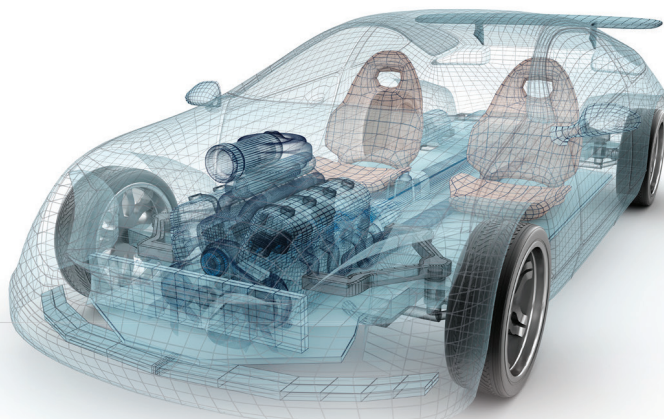


99%
Coverage

98%
Coverage



Housing Thermostats



Leading the Way in
Coverage & Service

www.motoradusa.com

Cam &
Crank
Sensors



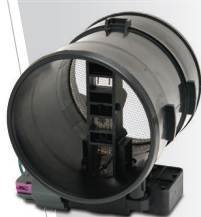
Coolant Temp Sensors



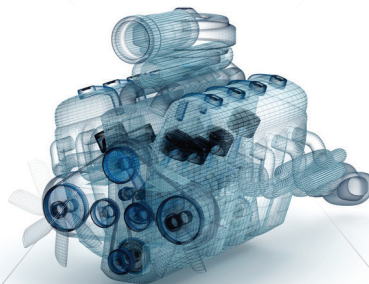
Ignition
Coils



MAF
Sensors



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AAPEX booth: 1225**



VVT
Solenoids
& Cam
Phasers



Dynamic
Coverage



Leading
Service



Driving
Innovation



Exceptional
Quality



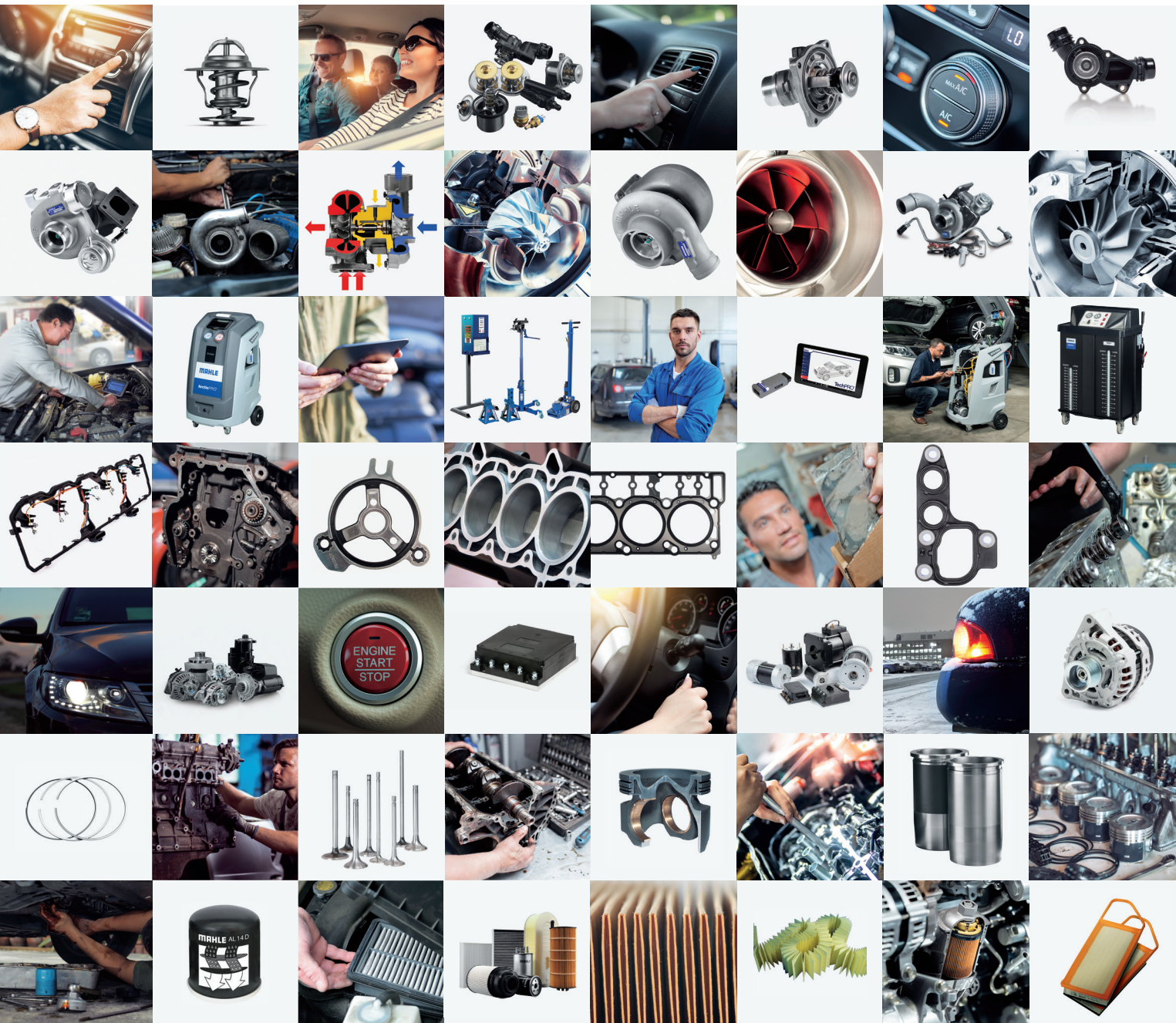
Mobility Technology Suppliers List

AASA's Mobility Technology Council (MTC) advances the business interests of suppliers of aftermarket mobility technologies. These include telematics, plug-in devices, sensors, vehicle data platforms, predictive analytics, mobile apps, and ADAS. Companies in this space include traditional parts suppliers that have developed or are developing connected technologies, and automotive technology startup companies. The MTC provides forums for startups and suppliers to share ideas and develop new business opportunities, identify technology trends, and address industry technology issues, such as data access and ADAS.

Following is a list of some of the leading mobility technology suppliers. For more information on the Mobility Technology Council, contact AASA Senior Vice President Chris Gardner, cgardner@aasa.mema.org.

Company	Products/Services	Company	Products/Services
AAMP	Dongles, Mobile Apps	iNAGO	Telematics, Connected
Actron	Dongles, Mobile Apps	Infineon	Dongles, Diagnostics
Advanced Connected Vehicles	Telematics	Innova Technologies	Telematics
Agero	Dongles, Mobile Apps	Innoviz	Sensors
Agnik	Data Analytics, Connected	Intelligent Telematics	Telematics, Cameras
Airbiquity	Cybersecurity	Intrepid Control Systems	Dongles, Diagnostics
AirWire	Dongles, Mobile Apps	IOSiX	Telematics
Alpine	ADAS	Karamba Security	Cybersecurity
Argus	Cybersecurity	KORE	Telematics
asTech	ADAS	Lemur Vehicle Monitors	Telematics
Autobrain	Dongles, Mobile Apps	Lunewave	Sensors
Automatic	Dongles, Mobile Apps	MAHLE	Telematics, Connected
AutoMile	Dongles, Mobile Apps	Mechanic Advisor	Diagnostics, Shop Applications
Automotive Data Solutions	Telematics	Methode Electronics	Sensors
Autonative	Telematics	Mobile Devices	Telematics, Dongles
Axway	Cybersecurity	Mobileye	ADAS
Bista Solutions	Predictive Analytics	Mojio	Telematics, Dongles
BlackVue	Dongles, Mobile Apps	nAuto	Telematics, Dongles
Bosch	Dongles, Mobile Apps, Connected	Neusoft	Telematics, Dongles, Mobile Apps
BrandMotion	ADAS	NovaDynamics	Predictive Analytics
Caarmo	Telematics, Mobile Apps, Dongles	OBD Experts	Telematics, Dongles
Car.Fit	Predictive Analytics	OBD Solutions	Telematics, Dongles
Cardash	Mobile Apps, Diagnostics	Openbay	Telematics
CARFIT	Predictive Analytics	PACE Telematics	Telematics, Dongles, Mobile Apps
Carista	Dongles, Mobile Apps	PhaseZero Ventures	Digital Processes, IoT
CarMD	Dongles, Mobile Apps	Pitstop	Telematics, Predictive Analytics
CarMP.com	Dongles, Mobile Apps	Predii	Telematics, Predictive Analytics
Carvoyant	Dongles, Mobile Apps	Repair Jungle	Mobile Apps
ClickDrive	Dongles, Mobile Apps	RepairPal	Mobile Apps
ClickMechanic	Mobile Apps	Savari	Connected
Cognizant	Data Analytics	Schaeffler Group	Connected
Continental	Telematics, Vehicle Data Platform	Sensata	Sensors
Danlaw	Dongles, Mobile Apps	SHIFTMobility	Mobile Apps, Diagnostics
Dash	Dongles, Mobile Apps	Splunk	Predictive Analytics
Delphi	Connected	Standard Motor Products	Sensors
Denso	Telematics	Telenyze	Telematics, Data Analytics
Directed	Dongles, Mobile Apps	TerraSeer	Data Analytics
EADII Solutions	Telematics, Data Analytics	Truvalo	Telematics, Dongles
Entric	Telematics, Vehicle Data Platform	ULU	Telematics, Dongles
Epicor	Data Analytics	Uptake	Predictive Analytics
ExtremeWrench	Mobile Apps, Diagnostics	Valeo	ADAS
FIXD	Dongles, Mobile Apps	Velodyne	ADAS
Fleet Genius	Dongles, Mobile Apps	Verisk	Telematics
Freematics	Telematics, Fleet Management	Verizon	Telematics, Dongles, Mobile Apps
Freescale	Sensors, Connected	Voyomotive	Telematics, Dongles
Geotab	Telematics, Data Analytics	Xgear	Telematics, Dongles
Goshers	ADAS	YourMechanic	Mobile Apps, Diagnostics
Harman	ADAS	Zubie	Dongles, Fleet Management
Huf	Dongles, Mobile Apps		
Hunter Engineering	ADAS		

100 Years of technological innovation
in vehicles and under the hood are built into every
one of our OE replacement, performance, and
heavy duty components.





Top 10 Public Automotive Suppliers

Ranked by 2018 Annual Revenue

Company	2018 Revenue (\$USD Millions)	LTM Revenue ⁽¹⁾
Continental Aktiengesellschaft	\$50,841	\$50,442
DENSO Corporation	\$48,098	\$49,689
Magna International Inc.	\$40,827	\$40,472
Aisin Seiki Co., Ltd.	\$36,806	\$37,094
Hyundai Mobis Co.,Ltd	\$31,574	\$31,345
Sumitomo Electric Industries, Ltd.	\$29,022	\$29,383
Valeo SA	\$21,896	\$21,662
Lear Corporation	\$21,149	\$20,002
Faurecia S.E.	\$20,065	\$19,920
Adient plc	\$17,439	\$16,750

(1) Revenue as of last twelve months ("LTM")
Source: Capital IQ
Jefferies LLC / September 2019



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TWO QUESTIONS:

✓ IS THE VEHICLE AT 90K? →

✓ IS THE BELT COMING OFF
AS PART OF THE JOB? →











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Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
ABRO industries South Bend, IN www.abro.com 	Peter Baranay, President	Products: Appearance products, spray paint and removers, emergency products, radiator and service fluids, greases, cleaners and degreasers, engine and fuel additives, cold weather products, service products, lubricants and motor oils, tapes and stretch films, sealers and threadlockers, repair products, PVD and CPVC cements, gasket makers and sealants, repair adhesives, batteries, air fresheners, consumer and specialty products
ABS Friction Inc. Guelph, Ontario Canada www.absfriction.com 	Rick Jamieson, Owner/CEO; Jason Janssen, General Manager	Products: Disc brake pads, brake shoes and parking brakes Brands: IDEAL Brake Parts, Silencer Friction, RTX
ACDelco Grand Blanc, MI www.acdelco.com 	Mark Drennan, General Director, ACDelco; David Mestdagh, General Director, Global Product Development, ACDelco	Products: Batteries, filters, air conditioning, fuel pumps, brakes, starters, alternators, TPMS, O2 sensors, oil fluids, spark plugs, ignition, emission, transmission, engine components, window regulators, wipers, belts, hoses, shocks, struts, chassis, radiators, thermostats, water pumps, bearings, steering, chassis and light bulbs Brands: ACDelco
AGS Company Automotive Solutions LLC Muskegon, MI www.agscompany.com 	Kurt Rosen, President and CEO; Logan Pitts, Executive Vice President/COO	Products: Specialty lubricants, adhesives and aftermarket brake, fuel and transmission lines Brands: EZ-FIT, NiCopp, PolyArmour, Standard Steel, Flexx-Fit, ACCUFIT, ACCUFIT Selector, KLEDGE-LOK, SPLICE-LOK
Aisin Seiki Company, Ltd. Aisin U.S.A. Torrance, CA www.AisinAftermarket.com 	Scott Turpin, President and CEO; Bob Clark, Vice President, Aftermarket Sales	Products: Timing belt kits, mechanical water pumps, electric water pumps, oil pumps, clutch kits and components, fan clutch, hydraulic tensioners, timing chain covers, free wheel hubs, coolant, automatic transmission fluids, thermostats, sealants, oil control valves, door lock actuators, power back door, ABS sensors, height sensors, timing chains, window regulators. Brands: AISIN
Akebono Brake Corporation Farmington Hills, MI https://akebonobrakes.com/ 	Takeshi Saito, CEO; Brandon Kessinger, President	Products: OEM/OES: NAO and copper-free disc brake pads, calipers, drums and rotors, hub assemblies, drum brakes, DIH parking brakes, electric parking brakes. Aftermarket: Ultra-premium ceramic disc brake pads Brands: Akebono ProACT Ultra-Premium disc brake pads, Akebono EURO Ultra-Premium disc brake pads, Akebono Performance Ultra-Premium disc brake pads
American Manufacture Co. Miami, FL http://americanmgfco.com 	Ruddy Gascon, President; Joe DeSantino, Director of Sales	Products: Manufacture USA-made antifreeze, coolants, degreaser and windshield fluids Brands: Private Brands and.RUDSON Antifreeze and Coolants, PURPLETUFF Degreaser and BUGOFF Windshield Fluids since 1996
APC Automotive Technologies AP Exhaust Littleton, CO www.APCautotech.com 	Mike Barto, President and COO, APC Automotive; Greg Woo, President, Centric Parts	Products: APC Automotive Technologies is a supplier of automotive, light truck and heavy-duty replacement parts. Delivering one of the broadest lines of undercar parts in the market, APC provides a comprehensive product portfolio, including full line of exhaust, brake and chassis parts to traditional warehouse distributors, feeders, retailers and performance and specialty channels. APC Automotive Technologies offers industry-leading product depth, customer service, and support. The company was formed in May of 2017 by the merger of AP Emissions Technologies (Goldsboro, NC) and Centric Parts (Carson, CA) but our exhaust roots go back to 1927. Brands: Emissions control: AP Emissions, ANSA, CATCO, Cherry Bomb, DuraFit, DieselTech, Eastern Catalytic, Maremont, Silverline, Xlerator. Braking systems: Centric, C-TEK, Fleet Performance, PosiQuiet, PQ PRO, StopTech, TACTICAL

2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
Axalta Coating Systems Philadelphia, PA www.axalta.com 	Charlie Shaver, Chairman of the Board and CEO	Products: Axalta is a leading global company focused solely on coatings and providing customers with innovative, colorful, beautiful and sustainable solutions. From light OEM vehicles, commercial vehicles and refinish applications to electric motors, buildings and pipelines, our coatings are designed to prevent corrosion, increase productivity and enable the materials we coat to last longer. With more than 150 years of experience in the coatings industry, the over 13,600 people of Axalta continue to find ways to serve our more than 100,000 customers in 130 countries better every day with the finest coatings, application systems and technology. Brands: Spies Hecker, Cromax, Standox, Nason
Baccus Global Boca Raton, FL www.baccusglobal.com 	Matt Inskeep, President; Mark Miloco, Vice President of Sales	Products: Power stations, jump starters, battery chargers, power inverters, lighting, air compressors and portable coolers Brands: DeWALT, CAT, Stanley, Black & Decker
Bando USA Inc. Itasca, IL www.bandousa.com 	Joseph Laudadio, President	Products: Power transmission belts for both industrial and automotive applications Brands: Bando, Rib Ace
Bar's Products Holly, MI www.barsproducts.com 	Mike Mermuys, Executive Vice President, President; Carrie Mermuys, Executive Vice President	Products: DIY leak repair products, performance motor oil, fuel system and cooling system additives Brands: Bar's Leaks, Rislone, Hy-Per Lube
Bartec USA Sterling Heights, MI www.bartecusa.com 	Scot Holloway, CEO	Products: OE TPMS equipment for automotive assembly plants, TPMS sensors, tools, service kits, and awesome technical support for the automotive aftermarket! Brands: Wheelrite TPMS Service Tools, Pro Series TPMS Diagnostic Tools, RITE-SENSOR Programmable Replacement TPMS Sensors
BBB Industries LLC Daphne, AL www.bbbind.com 	Duncan Gillis, CEO; Jeff Bigler, Executive Vice President	Products: Starters, alternators, brake calipers, turbochargers, steering pumps, steering gears, rack and pinions, EPAS Brands: Vision-OE, Genco, Endurance, Superior, Platinum, OE-TurboPower, NuGeon, Wilson, New Advantage, Superior1, King Kalipers, REMY
BCS International Raider Powersports Green Bay, WI www.raiderpowersports.com 	Jim Wied, President/Owner; Corey Lemke, VP Purchasing/Product Development	Products: Raider Powersports is a leading supplier of outdoor accessories to the largest retailers in the world. We design and supply products that fill product gaps in the powersports, cargo management, Tow and Recovery and Bungee retail categories. Raider is excited to announce our new line of STANLEY products that include a roof rack kit, suction tie down kit and two patented STANLEY sticky pads. These products have great functionality at a good price and feature the one of the most trusted names in the industry. Brands: Powersports, cargo management, Tow & Recovery, and bungee Raider, Stanley, Kryptek, Mossy Oak and Realtree
BEX INTERNATIONAL LLC Council Bluffs, IA http://bexoil.com 	Lynne Branigan, President	Products: Complete range of automotive lubricants in full synthetic, synthetic blend and conventional. Also offering agricultural/industrial/specialty oils, plus transmission fluids, gear oils, grease and antifreeze-coolant. Brands: BEX

Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

BG Products, Inc.
Wichita, KS
www.bgprod.com/

Peter Berlo,
Vice President of
Domestic Distributor
Operations;
Nathan Ebert,
Chief Business and
Strategy Officer

Products: High-quality additives, cleaners, specialty lubricants and the professional equipment used to service vehicles all over the world.
Brands: BG



Black Mamba Gloves
Alpharetta, GA
www.BlackMambaGloves.com

Tom Brooks;
Rich Zook

Products: A full line of safety products for automotive professionals
Brands: Black Mamba, Torque Grip, SnakeSkin



Brake Parts Inc
McHenry, IL
www.brakepartsinc.com

David Overbeeke;
Paul Ferrandino

Products: Friction, rotors, drums, calipers and hydraulic products
Brands: Raybestos, BrakePro, Vortex, private label, OES



Brembo
Brembo North America
Plymouth, MI
www.brembo.com

Dan Sandberg,
President and CEO

Products: Brake systems and components for OE, aftermarket, racing, high-performance and motorbike
Brands: Brembo, Brembo X-tra, Brembo Racing, Brembo Premium



CARDONE Industries, Inc.
CARDONE Industries
Philadelphia, PA
www.cardone.com

Mike Carr;
Jeff Wawrzyniak

Products: Remanufactured and new replacement vehicle components spanning brakes, drivetrain, electrical, electronics, engine, fuel/air systems, motors, pumps, steering and suspension.
Brands: A1 CARDONE, CARDONE Select, CARDONE Ultra



Clarios
Milwaukee, WI
www.clarios.com

Joseph Waliki,
President

Products: Lead-acid and lithium-ion batteries for automotive, marine, heavy-duty/commercial, lawn and garden, powersports and golf car vehicles.
Brands: Clarios



Cloyes Gear and Products, Inc.
Fort Smith, Arkansas
www.cloyes.com/

John Bohenic,
CEO;
Richard Crozier,
Senior Vice President of
Global Sales

Products: Cloyes is the North American leader and global designer, developer, manufacturer, and distributor of timing drive systems and engine components for original equipment manufacturers and the automotive aftermarket. These products include timing chain kits, timing belt kits, high performance timing sets, and individual timing components.
Brands: Cloyes sells its products under the Cloyes brand worldwide as well as the Dynagear and CY-LENT brands in Mexico.



Continental Corporation
Auburn Hills, MI
www.continental.com

Samir Salman,
CEO

Products: 2-wheel, off-road tires; air springs; power transmission; belts, hoses, kits; vibration control; surface materials; electronic stability control; blower & radiator fan motors; cooling fan assemblies; hybrid battery & seat cooling fan assemblies; power window motors, regulators & assemblies; door lock actuators; gauges, clusters & instrumentation; rear/back up camera systems; 360-degree surround view systems; TPMS sensors; eng. man. components; fuel supply components; wheel speed sensors; electric throttle valves, fuel injectors; fuel modules; windshield washer pumps; flex fuel sensors; electric water pumps; brake pads, rotors, brake boosters, hydraulics, brake system components, brake fluid; premium beam wiper blades.
Brands: Continental, ATE, Barum, Galfer, General Tire, REDI-Sensor, VDO, OEM DP, ClearContact



2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
CRC Industries Horsham, PA http://crcindustries.com	Perry Cozzone; David Boer	Products: Specialty products and formulations for do-it-yourselfers and maintenance professionals, serving the automotive, heavy truck, industrial, electrical, marine, hardware and aviation markets. Brands: CRC, CRC SmartWasher Bioremediating Parts Washing System, Weld-Aid, K&W Stop Leak Solutions, Sta-Lube Greases and Gear Oils
		
Dacomsa SA de CV Mexico City, Mexico www.dacomsa.com/dacomsastorefront/	Michael Willey Owens Gines; Francisco Miguel Laguna	Products: Pistons, pins, MLS gaskets, graphite, gaskets, celulosic gaskets, cork gaskets, camshaft, water and oil pumps, brake pads, rotors, lifters, engine bearings, valves, oil seals for all applications-light and heavy-duty. Brands: Moresa: Hard Engine Parts (Pistons, Pins, Valves, Lifters, Engine Bearings, Camshafts); TF Victor: All types of gaskets; Fritec: brake pads; rotors and friction material; Dacomsa: sales company
		
Dana Inc. Maumee, OH www.DanaAftermarket.com	Dan Griffin, Sr. Director, Global AFM Sales/Engineering; Peter Cirulis, VP Customer Experience, Strategy Product Planning	Products: Drivetrain components, u-joints, gaskets, seals Brands: Spicer, Victor Reinz, Dana
		
Dayco Products, LLC Troy, MI www.daycoaftermarket.com	Joel Wiegert	Products: Serpentine belts and kits, tensioners, pulleys, water pumps, harmonic balancers, timing components, industrial belts, snowmobile and ATV belts, hoses Brands: Dayco, Heavy Duty, Powerbond, Drive Rite
		
Delphi Technologies London, UK www.delphiaftermarket.com	Richard F. Dauch, CEO, Delphi Technologies; Alex Ashmore, SVP & President, Aftermarket	Products: Gasoline Fuel Systems: fuel delivery modules, electrical and mechanical fuel pumps, injectors, GDI pumps. Diesel Components: pumps, injectors, repair parts, SRA – SCR, filtration. Steering & Suspension: linkages, bushings, control arms, tie rods, tie rod ends. Engine Management: ABS & speed sensors, cam & crank position sensors, cam phasers, oil control valves, EGR valves, coolant temp sensors, MAF, MAT & MAP sensors, emissions sensors. Brands: Delphi Technologies
		
DENSO Southfield, MI www.densocorp-na.com	Kenichiro Ito, President and CEO, DENSO International America, Inc.; Hirokatsu Yamashita, President, DENSO Products and Services Americas, Inc.	Products: Heavy-duty and automotive alternators, starters, oil, cabin and air filters, spark plugs, AC compressors, oxygen sensors, ignition wires, fuel pumps, fuel injectors and wiper blades. Brands: DENSO First Time Fit, Iridium Power, Iridium TT
		
DMA Sales Tabor City, NC http://dmagoodpoint.com/	John Treece	Products: DMA makes high-quality, cost-effective shocks, struts, CSAs, heavy-duty shocks, lift supports and brake wear sensors. Brands: SENSEN Shocks & Struts, SPEEDY STRUT: Complete Strut Assemblies, SENSEN Complete Strut Mount Kits, TekMaster Brake Wear Sensors by DMA, RideMaster Air to Coil Spring Conversion Kits by DMA, Atlas Lift Supports by DMA, BULLDOG HD Heavy Duty Shock Absorbers for Class 5-8
		
Dorman Products, Inc. Colmar, PA www.dormanproducts.com	Kevin Olsen, President and COO	Products: Dorman produces more than 100,000 different replacement part SKUs, covering more than 1,000 different types of parts. We grow the aftermarket, one innovation at a time. Brands: Dorman, OE Solutions, HELP!, AutoGrade, First Stop, Conduct-Tite, TECHoice, Dorman Hybrid Drive Batteries and Dorman HD Solutions
		



Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Easepal Enterprises Limited
Xiamen, Fujian Province, China
www.easepal.com

Rex Tsai

Products: Car cover, seat cover, steering wheel cover, sunshade, RV cover, boat cover
Brands: Xcar, Leopard, Ergoseat



East Penn Manufacturing Co.
Lyon Station, PA
www.eastpennmanufacturing.com

Christopher Pruitt,
President and CEO

Products: Batteries, battery accessories, wire and cable, booster cables
Brands: Deka



Eaton
Southfield, MI
www.eaton.com

Craig Arnold,
Chairman and CEO;
Joao Faria,
President, Vehicle
Group

Products: Clutches, brakes, e-mobility, engine and filtration solutions, fuel systems, emissions and components, steering systems, valves, vehicle controls, automation and power management
Brands: Eaton, Fuller, Aeroquip, UltraShift, Cutler Hammer, Holec, Klockner-Moeller, Powerware, MEM, Santak



Elgin Industries
Elgin, IL
www.elginind.com

Bill Skok, President
Rick Simko, National
Sales & Marketing
Manager

Products: Push rods, rocker arms, camshafts, timing components/sets, valves, lifters, king pin sets, valve springs, piston pins, steering and suspension parts, racing/performance parts, engine chemicals, heat treatment services
Brands: Elgin Engine and Chassis Parts; Elgin PRO-STOCK Performance Parts; BLACK ICE Super-Cryogenic Engine Parts; Elgin RxEmedy Assembly Lube and Chemicals



Exide Technologies
Milton, GA
www.exide.com

Jack Reilly,
Chairman;
Vic Koesch,
CEO

Products: Batteries
Brands: Exide, Tudor, Fulmen, Deta, Centra, Sonnax



FDP Virginia Inc.
Tappahannock, VA
www.fdpbrakes.com

Jack Carney,
President and CEO

Products: Disc pads, brake shoes, drum lining, medium-duty pads and shoes, electronic wear sensors
Brands: MaxStop



Flexbimec
FLEXBIMEC NA CORP.
Miami, FL
www.flexbimec.us

Maurizio Ruozzi

Products: Oil, grease and fuel handling equipment, oil pumps, digital meters, hose-reels, waste-oil equipment
Brands: Flexbimec











Ford Customer Service Division
Dearborn, MI
www.motorcraft.com

John Hanighen,
Director, Global
Aftermarket-Ford
Customer Service
Division

Products: A/C, alternators, batteries, belts, brakes, chassis, chemical and lubricants, cooling systems and caps, distributors, drivetrain parts, filters, fuel pumps, hoses, ignition, relays/control modules/solenoids, sensors/emission components, small electric motors, spark plugs, starters, steering, suspension, switches, wiper blades, wire sets/wiring pigtail kits
Brands: Motorcraft, Omincraft



2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
Fras-Le North America, Inc. Prattville, AL www.fras-le.com/nabrakes	Pedro Ferro, President and CEO	Products: Brake pads and linings Brands: FRAS-LE, LONAFLEX
		
FREEZETONE PRODUCTS USA Miami, FL www.freezestone-usa.com	Luis Latour Michael Bonnin	Products: Engine coolant environmentally friendly oils, lubricants, additives Brands: Freezestone
		
Freudenberg-Nok Sealing Technologies Plymouth, MI www.fst.com	Matthew Portu, President	Products: Sealing technologies, special sealing products, static seals, hydraulic accumulators and suspension systems, stationary fuel cells Brands: Freudenberg Sealing Technologies
		
Gates Corporation Denver, CO www.gates.com	Ivo Jurek, CEO; Tom Pitstick, CMO	Products: Power transmission belts, tensioners and pulleys, engine hose, hydraulic hose, water pumps Brands: Gates, FleetRunner, G-Force, Roadmax
		
GmB North America, Inc. Dayton, NJ www.gmb.net	Bryan Lee, CEO	Products: Water pump, universal joint, wheel hub assembly, fan clutch, fuel pump, timing belt kit with water pump, tensioner and idler bearing Brands: GMB
		
GOJO Industries, Inc. GO-JER Akron, OH www.gojo.com	Marcell Kanfer-Rolnick, Executive Chair; Mark Lerner, President	Products: GOJO SUPRO MAX Hand Cleaner, GOJO Scrubbing Towels, GOJO MULTI GREEN Hand Cleaner, GOJO Fast Towels, GOJO HAND MEDIC Professional Skin Conditioner, PURELL Advanced Hand Sanitizer, PURELL Professional Advanced Hand Sanitizer Gel, PURELL Professional HEALTHY SOAP Naturally Clean Foam Brands: GOJO, PURELL
		
Gold Eagle Co. Chicago, IL www.goldeagle.com	Marc Blackman, CEO; Howard Donnally, President, Gold Eagle Brands	Products: Engine performance and maintenance additives, appearance cleaners and protectants Brands: Sta-Bil, 303 Products, Heet, 104+, Start Your Engines!, AlumAseal, No Leak, Diesel Power!, Gold Eagle, Golden Touch, private label brands
		
Hastings Manufacturing Company Hastings, MI www.HastingsPistonRings.com	Ken Holbrook, President and CEO; Jay Kedia, Senior VP Sales/ Marketing	Products: Piston rings Brands: Hastings Piston Rings, Hastings Performance Rings
		



Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Horizon Global
Fulton
Plymouth, MI
www.horizonglobal.com

Carl Bizon,
President and CEO

Products: Horizon Global is the #1 designer, manufacturer and distributor of a wide variety of high-quality, custom-engineered towing, trailering, cargo management and other related accessory products in North America, Australia and Europe. The company serves OEMs, retailers, dealer networks and the end consumer as the category leader in the automotive leisure and agricultural segments.

Brands: Bargman, BULLDOG, Draw-Tite, Fulton, Hayman Reese, REESE, ROLA, Tekonsha, Wesbar, and Westfalia



Hunter Engineering
Bridgeton, MO
www.hunter.com

Beau Brauer,
President

Products: Alignment systems, lift racks, wheel balancers, tire changers, brake lathes, inspection lane equipment and accessories

Brands: Hunter, HawkEye, ProAlign, CodeLink, Road Force, SmartWeight, Quick Check, Quick Tread, HunterNet



Idemitsu Lubricants America
Jeffersonville, IN
www.idemitsulubricants.com

Noriaki Ito;
Tom Braun

Products: Engine, ATF, MTF, PAG and PSF oils

Brands: Zepro, Idemitsu Engine Oil, Idemitsu Transmission Fluid, Idemitsu Racing Oil



ILJIN USA
Seoul, Korea
www.iljin.com

D.S. Lee;
John Dix

Products: Wheel bearing and hub assembly

Brands: ILJIN



Interstate Batteries
Dallas, TX
<https://www.interstatebatteries.com/>

Scott Miller;
Tyler Reeves

Products: Lead-acid batteries for automotive, marine, heavy-duty/commercial, lawn and garden, powersports vehicles and battery testers

Brands: Interstate Batteries



ITW
ITW Car Care
Houston, TX
www.itwgb.com

James Stone,
VP/GM

Products: Automotive aftermarket performance chemicals, appearance chemicals and wiper blades

Brands: Rain-X, Black Magic, Gumout



J.L.M. Accessories Limited
Mantis
Burlington, ON
<https://mantiscanada.com>

Wally Maruzzo

Products: Tool organization systems, tool chest liners, tool chest tops

Brands: Tool Grid



KYB Americas Corp.
Greenwood, IN
www.kyb.com

Norio Toda,
Executive Vice
President;
Mike Fiorito,
Vice President

Products: Shocks, struts, complete strut assemblies, strut mounts and steering stabilizers

Brands: KYB



World Class Shocks & Struts

2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
LeftCoast Diversified, Inc. Fullerton, CA www.venttabs.com	Kevin Nicusanti; Maria Nicusanti	Products: Aftermarket vent clip/tab replacements Brands: VentTabs
		
Lemur Vehicle Monitors Root Four Imagination Inc. Mount Pearl, Newfoundland, Canada www.bluedriver.com	Maurice Tuff; Jim Fish	Products: Consumer and Professional connected car solutions focused on the maintenance and repair applications. Brands: BlueDriver
		
Lisle Corporation Clarinda, IA www.lislecorp.com/	Mary Landhuis, President; Jon Bielfeldt, Vice President	Products: Specialty automotive tools, mechanic's creepers, lubrication and tire products Brands: Lisle
		
LKQ Corporation Chicago, IL www.lkqcorp.com	Robert Wagman, President and CEO	Products: Global leader in alternative replacement auto parts
		
MAHLE MAHLE Aftermarket Inc. Farmington Hills, MI www.mahle-aftermarket.com	Jon Douglas, President; Jim Kahut, Head of Sales	Products: Engine bearings, engine parts, piston rings, pistons, gaskets, filters, thermal management, turbochargers, tools and equipment Brands: Clevite, Behr, MAHLE, MAHLE Original
		
MANN+HUMMEL Ludwigsburg, Germany www.mann-hummel.com	Emese Weissenbacher, CFO	Products: Filtration products including oil, air, fuel, cabin air filters, coolant, transmission and hydraulic filters Brands: WIX Filters, Purolator, MANN-FILTER
		
MAT Holdings Incorporated Long Grove, IL www.matholdings.com	George Ruhl, President	Products: Complete range of braking and ride control components including brake pads, shoes, rotors, drums, shocks and struts, for passenger, commercial and heavy-duty vehicles
		
Melling Engine Parts Jackson, MI www.melling.com	Mark Melling, President and CEO	Products: Leading manufacturer of aftermarket oil pumps and a full-line distributor of camshafts, timing components, valve train, cylinder sleeves, expansion plugs, and tools for the engine building industry Brands: Melling
		

Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Mevotech LP
Toronto, Ontario, Canada
<https://partsonline.mevotech.com/>

Ezer Mevorach,
CEO;
Todd Hack,
Executive Vice
President, Sales &
Marketing

Products: Chassis, suspension, driveline, hub bearing assemblies
Brands: Mevotech Supreme, TTX: Terrain Tough Xtreme, BXT Hub Bearing Assemblies, TITAN, Original Grade, DuraFlex



Milton Industries Inc.
Chicago, IL
www.miltonindustries.com

Greg Carlson,
President and CEO

Products: Pneumatic accessories, tire repair
Brands: Milton



MotoRad of America, Inc.
Mt. Carmel, IL
www.motoradusa.com

Matt Buchholz,
President, GM;
Brandon Kight,
VP Marketing

Products: Thermostats, integrated thermostat housings, thermostat assemblies, water outlets, coolant housings, transmission cooler thermostats, fuel caps, coolant caps, oil caps, ignition coils, cam and crank position sensors, MAF sensors, VVT solenoids
Brands: MotoRad, FAIL-SAFE, UltraStat



Motorcar Parts of America
MPA
Torrance, CA
www.motorcarparts.com

Selwyn Joffe;
Rick Mochulsky

Products: Aftermarket replacement starters, alternators, hubs and brake system components
Brands: Quality Built, Pure Energy, Dixie Electric, Talon, DV Electronics, Delstar



Multi Parts
Jupiter, FL
www.multiparts.net

Brian Cohn

Products: For over 30 years, Multi Parts has been a developer and manufacturer of aftermarket automotive and HD parts for full line co-manufacturers and their leading global brands.



NGK
NGK Spark Plugs USA, INC
Wixom, MI
www.ngksparkplugs.com

Michael A. Schwab,
President & CEO;
Brian B. Norko,
Vice President
Aftermarket

Products: The largest OE manufacturer and supplier of spark plugs (NGK), oxygen sensors and A/F sensors (NTK) for domestic and import vehicles in North America. Also provide full line NGK ignition coils and full line NTK technical sensors (fluid level, position, pressure, speed, specialty and temperature).
Brands: NGK, NTK



Niteo Products
Dallas, TX
www.niteoproducts.com

Cameron Evans;
Doug Salazar

Products: Brake fluid, power steering fluid, fuel additives, parts cleaners, oil additives, engine flush, starting fluid, spray lubricants, automated and self serve carwash chemicals, detailing chemicals and accessories and air care
Brands: Valvoline, Motor Medic, Pyroil, Cyclo, OZIUM, Glade, Scents, Car Brite, Hi-Tech, AP Formulators, Trans-Mate



NORMA Group
NORMA Americas DS
Auburn Hills, MI
www.normaamericasds.com

Tim Jones,
President/CEO of
Americas, NORMA
Group;
Mike Cardinal,
Vice President, NORMA
Americas DS

Products: OE quality aftermarket clamps and connectors
Brands: ABA, Breeze, R.G.Ray, NORMA, Torca and FiveStar



2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Key Executives	Products/Brands
NTN Bearing Corporation of America Mt. Prospect, IL www.ntnamericas.com	Pete Eich; Kevin Judge	Products: Bearings, wheel hub assemblies, seals Brands: NTN, BCA, Bower
		
Oasis Scientific Inc. Greenville, SC www.oasisscientific.com	Michael Hong	Products: We offers videoscopes, borescopes, industrial endoscopes, inspection cameras, digital video microscopes and magnifiers. We help mechanics, technicians and engineers see better with our products and technology. Brands: Vividia inspection cameras and borescopes are tools for people to inspect hard to reach areas.
		
Parker Hannifin Baldwin Filters Cleveland, OH www.baldwinfilters.com	Dave Amato	Products: Heavy-duty fuel, lube and air filters Brands: Baldwin Filters
		
Platinum Driveline USA Platinum Driveline Eureka, MO https://platinumdriveline.com/	Robert Insalaco, Owner / CEO; Chris Habel, VP Sales & Marketing	Products: New clutch kits, new flywheels, clutch master and slave, cylinders, lift supports, driveline components Brands: Platinum Driveline, Stabilus
		
Plews, Inc. Plews & Edelmänn Dixon, IL www.plews-edelmann.com	Brent Christensen, President; Rick Nesterak, Sr. VP Sales	Products: Power steering hose assemblies, automotive fittings and brake lines, lubrication equipment, lubricants, air accessories, air hose, and hose reels, tire hardware and repair, inflators and sealants Brands: Amflo, Edelmänn, LubriMatic, Tru-Flate
		
PLZ Aeroscience Downers Grove, IL www.plzaeroscience.com	Rommel Miranda, Senior Vice President of Sales	Products: As the leading manufacturer of specialty aerosol products, the PLZ Aeroscience family formulates, blends, fills and packages more than 2,500 brand and private label products. Categories include: industrial solvents, lubricants and degreasers, adhesives, sanitary supply disinfectants, insecticides, cleaners, polishes, air fresheners and personal care products. High Standards: PLZ Aeroscience sets a high standard in delivering quality products that position our customers to take their businesses into new markets and to the next level of success. Brands: Sprayway
		
Precision International Yaphank, NY www.transmissionkits.com	Dennis Marshall; Frank Miller	Products: Automatic transmission repair kits and parts Brands: Precision International
		
Prestone Lake Forest, IL www.prestone.com	Craig Breese, President, Consumer Products Group	Products: Antifreeze, coolant, performance chemicals Brands: Prestone
		

Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Qualitor Inc.

Lima, OH
www.qualitorinc.com



Gary Cohen,
CEO, Qualitor Inc.;
Bart Plaumann,
President, Pylon
Manufacturing

Products: Wiper blades, tire inflators, tire pressure gauges, battery-powered jump starters and powerbanks, disc and drum brake hardware, copper nickel tubing and brake lines, mounting bolts, caliper pistons, heavy-duty air disc kits, electric wear sensors and ABS wheel speed sensors
Brands: Michelin, Pylon, Carlson, IBI

Rheinmetall Automotive AG

Motorservice International GmbH
Neuenstadt, Germany
www.ms-motorservice.com



Tobias Kasperlik,
President Aftermarket;
Régis Serrano,
Senior VP Sales
Aftermarket

Products: Emission control: exhaust gas flaps, electric valves, electrical coolant pumps, vacuum pumps, water pumps, fuel supply, oil pumps, oil coolers, air supply; Engine Components: pistons, liners, rings, bearings, filters, cylinder heads, valves, turbocharger, industrial bearings
Brands: Pierburg, Kolbenschmidt, BF, TRW Engine Components

Robert Bosch

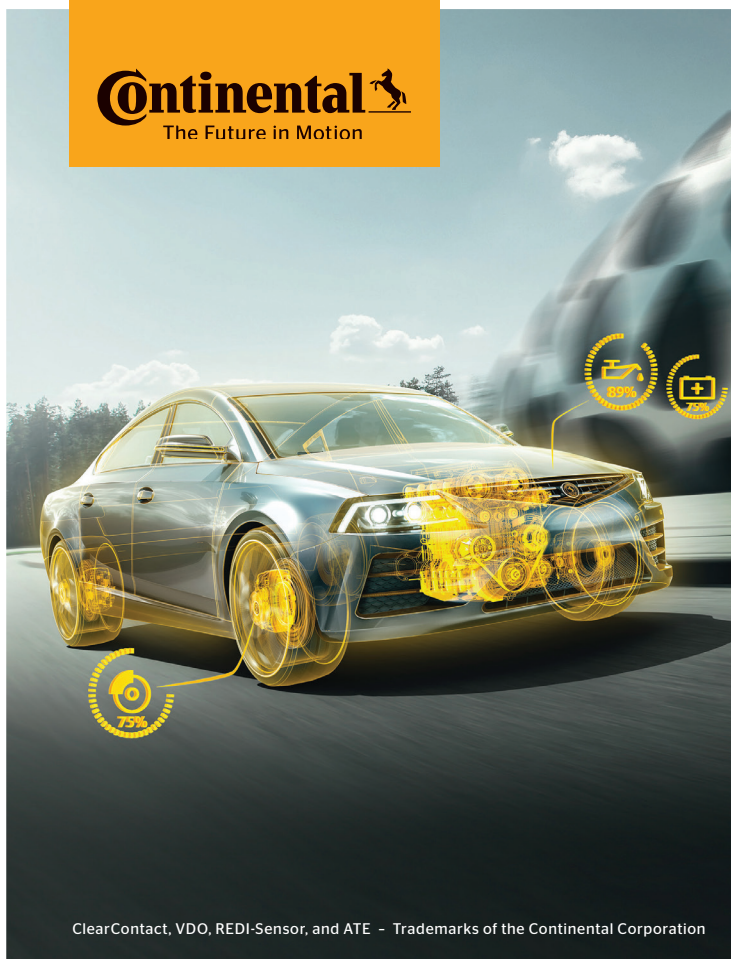
Broadview, IL
www.Bosch.us



Mike Mansuetti,
President North
America;
Enrico Manuele,
Regional President,
Automotive Aftermarket
North America

Products: Filters, batteries, brakes, spark plugs, wiper blades, engine management components and sensors, diagnostic tools, service and repair tools
Brands: Bosch, OTC, Robinair, Actron

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As a leader among automotive suppliers, Continental offers you our global capabilities and leading-edge innovations that are changing the aftermarket.

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Premium Beam Wiper Blades
continental-clearcontact.com

VDO
vdo.com/usa

REDI-Sensor™
redi-sensor.com

ATE
ate-na.com

ClearContact, VDO, REDI-Sensor, and ATE - Trademarks of the Continental Corporation

2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

SAP USA TRUCK & AUTO PARTS

Miami, FL
www.sapcorp.net

Andres Ochoa

Products: Air brakes, cables and hoses, clutches, RTV silicone, wheel oil seals, air springs, king bolt sets, power steering pumps, shock absorbers, suspension bushings, tie rod ends, universal joints, center supports, alternators, starters, ignition coils, water pumps

Brands: Private label, SAP USA, BUFFALO USA, BULL USA, GAMMA USA, T&J New Pumps



Schaeffler Group USA

Fort Mill, SC
www.schaeffler.us

Eric Steinbecher

Products: Clutch and release systems, engine and transmission applications, as well as chassis applications.

Brands: Schaeffler, LuK, INA, FAG, Ruville, REPXPERT

SCHAEFFLER

Seidel Diesel Group

Midwest Fuel Injection
Bolingbrook, IL
<https://seideldieselgroup.com/>

Ben Seidel,
CEO;
Paul Thoms,
President

Products: Pumps: Bosch inline, CAPS, CAT, CP3, CP4, DB2, Denso, H, Marine, P, PT, TDI, VE, VP30, VP44. Injectors: Common rail, HEUI, Turbochargers. Filters: Air, DPF, Fuel, Oil, EGR coolers, Additive, FICMs

Brands: Garrett Advancing Motion, Delphi, Borg Warner, Holset, IHI Turbo America, Mitsubishi, Alliant Power, Stanadyne, FPPF, Av-Tekk, Roadwarrior, Midwest Fuel Injection remanufactured components





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Strong



Storable



Self-Cleaning



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BenchtopPRO®

BenchtopPRO.com

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Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Sensata Technologies, Inc.
Attleboro, MA
www.sensata.com

Jacki Lutz;
Kelly Boor

Products: High temperature sensors, differential pressure sensors, AC pressure sensors, common rail pressure sensors, exhaust back pressure sensors, injection control pressure sensors, oil pressure sensors, liquid fuel pressure sensor, gasoline direct injection sensors, power steering pressure sensors, suspension pressure sensor, vacuum boost brake pressure sensor, brake pressure sensor, TPMS



Sensata
Technologies

Brands: Schrader TPMS Solutions, Kavlico, Gigavac, Dimensions, Magnum Energy, Crydom, BEI Sensors, BEI Kimco, Airpax, Quinex, Newall, Klixon

SiriusXM
New York, NY
https://siriusxmforshops.com/

Eva Buchman;
Amy Tsou

Products: Satellite Radio, Free Service Lane for Shops program
Brands: SiriusXM



Snap-on Incorporated
Kenosha, WI
www.snapon.com

Nicholas Pinchuk,
Chairman of the Board
and CEO;
Tom Ward,
Senior Vice President
and President - Repair
Systems & Information
Group

Products: Tool storage, hand/power tools, shop and tech tools, diagnostics
Brands: Snap-on



Spark Lines Inc.
Cheyenne, WY
www.sparklinesauto.com

Emmet Ryder

Products: Goodyear aftermarket accessories such as window deflectors, hood protectors, mud flaps, running boards, custom fit floor mats and tonneau covers
Brands: Goodyear, Clim Art



Spectra Premium Industries
Boucherville, Quebec, Canada
www.spectrapremium.com

Jacques Mombleau;
Jason Best

Products: Radiators, condensers, fuel modules, electric and mechanical fuel pumps, GDI pumps, MAF sensors, electronic throttle bodies, ignition distributors, ignition coils, cam/crank position sensors, MAP sensors, VVT solenoid, fuel tanks, fuel tank assemblies, fuel tank straps, heavy-duty radiators, charge air coolers, industrial radiator, oil pans, filler necks, heaters, intercoolers, AC accumulator-driers, AC compressors, AC evaporators, active grille shutters, cooling fan assemblies, emission control component, fuel pump driver module, oxygen sensors
Brands: Spectra Premium, Spectra Premium Classic



Standard Motor Products Inc.
Long Island City, NY
www.smpcorp.com

Lawrence Sills,
Executive Chairman;
Eric Sills,
CEO and President

Products: Engine management: ignition and emissions, TPMS sensors, diesel, MAF sensors, VVT components, computerized engine controls, ADAS components, sensors, switches, ignition wires, battery cables and fuel system parts. Temperature control: parts for air conditioning and heating systems, engine cooling systems, power window accessories and windshield washer systems.
Brands: Standard, Blue Streak, BWD, Intermotor, TechSmart, Echlin, Belden, OEM, Four Seasons, Hayden Automotive, Everco, Factory Air and ACI



Stant USA Corporation
Rochester Hills, MI
www.stant.com

Gary Masse,
CEO

Products: Radiator caps, thermal valves, thermostats and housing, transmission oil valves, rollover vent valves, double wall refueling control valves, compact inlet check valves, carbon canister, new emission regulation developments, filter pipes, fuel and oil caps, capless refueling systems, airbag gas guides, plastic tube assemblies, metal tube components and assemblies
Brands: SuperStat, XACTstat, STAT LOK



Temel Gaskets
Atlanta, GA
www.temelgaskets.com

Tunc Kip,
CEO;
Timucin Kip,
Deputy CEO

Products: Sealing solutions of all types, MLS, SLS, graphite composite, fiber composite engine gaskets, transmission gaskets, exhaust gaskets, gaskets kits, heat shields, valve body separator plates, dynamic oil seals, rapid product development, in-house tooling production, full-service engineering
Brands: Temel Gaskets, Sealtech



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www.pricedex.com

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Company U.S. Headquarters/
Original Name (if different)

Key Executives

Products/Brands

Tendeco Sales, Inc.

Dublin, OH
www.litensaftermarket.com

John Lussier

Products: Accessory and timing drive belt tensioning devices
Brands: Litens



Tenneco, Inc.

DRiV Incorporated
Lake Forest, IL
www.tenneco.com

Bruce Ronning;
Jeff Koviak

Products: Ride Control: Shocks, struts, strut assemblies, strut mounts; Emission Control: Mufflers, pipes, catalytic converters; Brakes: Pads, rotors, hydraulics; Chassis: Ball Joints, tie rod ends, control arms, hub assemblies; Engine: Pistons, rings, sealing; Gaskets: oil seals. Maintenance: spark plugs, filters
Brands: Monroe, Walker, MOOG, Wagner, Fel-Pro, National, Sealed Power, Champion, FP Diesel, Rancho, Dyno-Max



The Timken Company

North Canton, OH
www.timken.com/aftermarket

Richard Kyle;
Christopher Coughlin

Products: Hubs, bearings and seals for the heavy-duty and automotive aftermarket
Brands: Timken



TI Fluid Systems

TI Automotive
Auburn Hills, MI
http://aftermarket.tiautomotive.com

Brian Altenberger

Products: Automotive stock replacement and high-performance fuel pumps, fuel modules and accessories.
Brands: TI Automotive



Tracer Products

Westbury, NY
www.tracerproducts.com

Jon Cooper;
Dan Cooper

Products: Complete UV leak detection kits, fluorescent dyes and dyed oil, UV leak detection lamps, AC leak sealant, specialty leak detection tools
Brands: Tracerline, LeakFinder



Trensor, LLC

Lake Forest, CA
www.trensor.com

Steve Gilman

Products: Leading OEM and aftermarket supplier of pressure switches/sensors: EOP - Engine Oil Pressure, EBP - Exhaust Back Pressure, HVAC - Climate Control Pressure, MAP - Manifold Absolute Pressure +Misc.
Brands: Trensor, private label



Trico Group

Cleveland, OH
www.tricoproducts.com

Jay Machado,
VP, Repair Products;
Dave Parker,
VP, Maintenance
Products

Products: Wipers, filters, spark plugs, fuel pumps, water pumps, lift supports
Brands: Trico, Anco, Fram, Autolite, Carter, Airtex, ASC, Strong Arm



United Motor Products







Cleveland, OH
www.Unitedmotorproducts.com

Rick Maxwell
Nicole Maxwell

Products: Automotive ignition components, engine management sensors, marine ignition components, high-performance ignition, agriculture ignition, industrial ignition
Brands: United Motor Products, United Ignition Wire, United Automotive Engine Parts, United Marine Engine Parts, United Agricultural Engine Parts, United Industrial Engine parts, United Performance Products



2019 AASA TOP AFTERMARKET SUPPLIERS

Company U.S. Headquarters/ Original Name (if different)	Year Founded	Key Executives	Products/Brands
US Motor Works, LLC Santa Fe Springs, CA www.usmotorworks.com 		Gil Benjamin, President and CEO; Doron Goren, Executive Vice President	Products: Cooling system components and fuel system components for the automotive, performance and heavy-duty markets; truck accessories, lights and flares. Brands: USMW PROFESSIONAL SERIES, USMW HD, DERALE PERFORMANCE, PACER PERFORMANCE
Valeo Services US and Canada Troy, MI www.valeo.com 		Françoise Colpron, President, North America; Robson Costa, Marketing Manager, Valeo Services US and Canada	Products: Driving and parking assistance, electrical systems, lighting systems, transmission systems, wiping systems, cooling air management, air conditioning - passenger car Brands: Valeo, Cibi
Valvoline LLC Lexington, KY www.valvoline.com 		Sam Mitchell, CEO	Products: Motor oil, lubricants Brands: Valvoline, Zerex, MAX Life
VAZLO Fresnillo, Zacatecas, Mexico www.vazlo.com.mx 		Eduardo Vazquez, CEO	Products: Engine/motor mounts, strut mounts, bushing, stabilizer link, ball joints Brands: EAGLE BHP, TRACKONE
Walker Products Pacific, MO www.walkerproducts.com 		Michael Weaver; Grant Kitching	Products: Oxygen sensors, spark plug wire sets, ignition coils, throttle position sensors, camshaft and crankshaft position sensors, MAF sensors, air charge temperature sensors, engine coolant temperature sensors, manifold absolute pressure sensors, exhaust temperature sensors, NOx sensors, oil pressure sensors, fuel pressure regulators, carburetor & fuel injection repair kits Brands: Walker Products, ThunderCore, ThunderSpark, Othermotive, Full Service Kit (FSK)
Wetherill Associates, Inc. WAI Global Miramar, FL https://waiglobal.com  		Ryan Moul, CEO; Duncan Greathead, President	Products: Mass Air Flow Sensors Brands: WAI
Wolverine Advanced Materials Dearborn, MI www.wamglobal.com 		Remi Riou Brian Knox	Products: Wolverine Advanced Materials, a USA manufacturer of advanced metal products. The company offers specialty elastomer-coated metals that offer damping and sealing solutions for the automotive brake, NVH (noise, vibration, and harshness), and sealing industries. Wolverine Advanced Materials serves customers worldwide. Brands: Wolverine Advanced Materials
ZF Friedrichshafen AG ZF Aftermarket Vernon Hills, IL www.aftermarket.zf.com/us  		Steffen Reichelt, Head of Region North America; Mark Thorpe, Head of Independent Aftermarket, United States and Canada	Products: The aftermarket division of ZF Group supplies integrated solutions and the entire product portfolio of: remanufactured transmissions and components, shock absorbers and suspension components, clutches, steering and chassis components, braking systems and gas-charged lift supports. Brands: ZF, Lemforder, SACHS, TRW



2020 VISION CONFERENCE

March 26 | Rosemont, IL

Collaborating for a Vibrant Aftermarket Future

Keynote Speaker



Scott LeProhon

Genuine Parts Company

Returning Highest-Rated Speaker



Gary Silberg

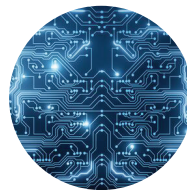
KPMG

Featured Topics



New Global Sourcing:

Where should we
be post trade war?

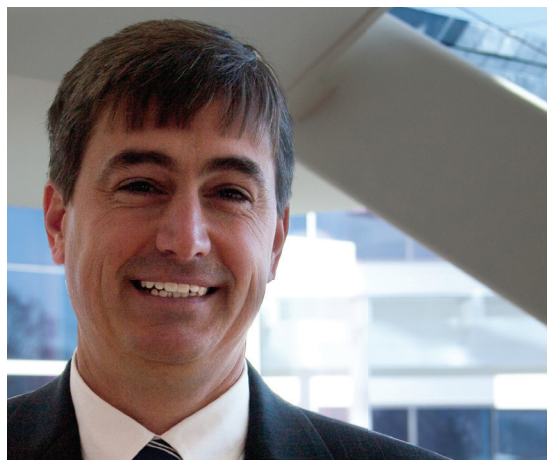


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AASA EXECUTIVE INTERVIEW



*Jon Douglas
President*

MAHLE Aftermarket Inc.

MAHLE

Today's aftermarket, and the automotive industry as a whole is showcasing more technological innovation than ever before – how does MAHLE fit this trend, and what have you done and plan on doing to coincide with innovation in the industry?

Jon Douglas:

At our very core, MAHLE is built on quality, technology and innovation. As we approach our 100 year anniversary in 2020, we reflect on our founders Hermann and Ernst Mahle, and their desire to take an incredible system like the internal combustion engine and make it better by introducing lighter weight pistons to make the engine perform better and last longer. That spirit of innovation then moved to filtration because they knew that the overall health and longevity of the engine relied on superior filtration to keep the engine free of debris in both the air and fluid systems.

One hundred years later, that spirit lives on in everything we do. Among our 80,000 employees globally, nearly 10% of them are engineers working in 20 Technical Centers worldwide. These engineers work closely with virtually every OE manufacturer in the world to develop systems and modules that improve on multiple aspects of the overall vehicle.

Today, the internal combustion engine has evolved to include turbocharging to improve on vehicle efficiency via downsizing displacement trends. New technologies like hybrid engines, eMobility and fuel cells also have emerged as viable options to power vehicles into the future – and that does not even touch on the aspect of the advent of ADAS and autonomous vehicles on the horizon.

Each of these platforms presents numerous challenges for engineers that have the responsibility for keeping these vehicles safe and reliable. The strain on the thermal management systems, both cooling and heating, is a unique test, and one that can only be met by a company with the resources to develop the products and systems to deliver on the expectation of the vehicle manufacturer and vehicle owner.

This year, MAHLE introduced a new mission statement to celebrate the launch of our dual strategy: furthering optimization of internal combustion engines and, at the same time, pushing ahead with the development of electromobility. "We shape future mobility" is on the wall of every facility in the MAHLE family, and serves as a reminder to each one of us going to work each day that we carry the legacy of our founders a century before us ... Finding new and better ways to power mobility into the next 100 years.



Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
Continental Corporation Auburn Hills, MI	1904	World's first automobile tire with a patterned tread.
Elgin Industries Elgin, IL	1919	Company was founded in 1919 with the invention of the industry's first problem-solving piston pin, the ElginLap piston pin. Among the latest innovations are precision-machined one-piece performance push rods.
CRC Industries Horsham, PA	1971	CRC BRAKLEEN Brake Parts Cleaner, invented in 1971, was the original aerosol brake parts cleaner. BRAKLEEN was the very first product of its kind and is still the industry leader today.
FREEZETONE PRODUCTS USA Miami, FL	1978	100% environmentally friendly engine coolant OAT based compatible with any OEM Antifreeze
Sensata Technologies Attleboro, MA	1985	Schrader developed TPMS
United Motor Products Cleveland, OH	1992	Tri-Pak Tune-up Kits
MotoRad of America, Inc. Mt. Carmel, IL	1995	FAIL-SAFE Thermostats: Unique, Patented design locks thermostat in open position when prolonged overheating occurs.
Bartec USA Sterling Heights, MI	1999	The worlds first TPMS tool to activate and decode multiple sensor types.



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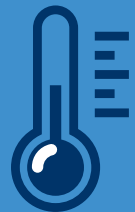
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Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
Tenneco Incorporated DRiV Incorporated Lake Forest, IL	2004	Monroe Quick-Strut Assembly
CRC Industries Horsham, PA	2007	Mass Air Flow Sensor Cleaner
Sensata Technologies Attleboro, MA	2013	Schrader launched EZ-sensor, the market's first programmable TPMS sensor
United Motor Products Cleveland, OH	2013	Marine ignition distributor conversion kit
Akebono Brake Corporation Farmington Hills, MI	2014	First OE Production and use of Copper-Free Formulation (2015 Chrysler 200)
Brake Parts Inc, LLC McHenry, IL	2014	Our Element3 family of products provides innovation and enhancements on each product including hybrid friction formulations, coated rotors, and new one-way calipers. Our innovation of each of these products is ongoing and continuously improved.
CRC Industries Horsham, PA	2014	CRC GDI IVD Intake Valve & Turbo Cleaner – patented technology includes systems for the reduction or elimination of intake valve deposits in gasoline direct injection (GDI) engines and related methods, including the delivery device, conduit and actuator.
Spectra Premium Industries Boucherville, Quebec, Canada	2014	Radiator re-usable Packaging

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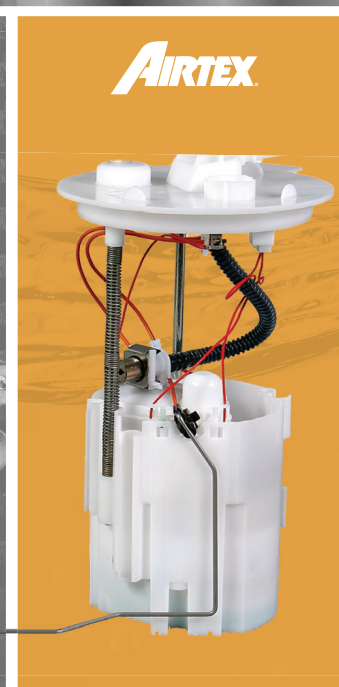
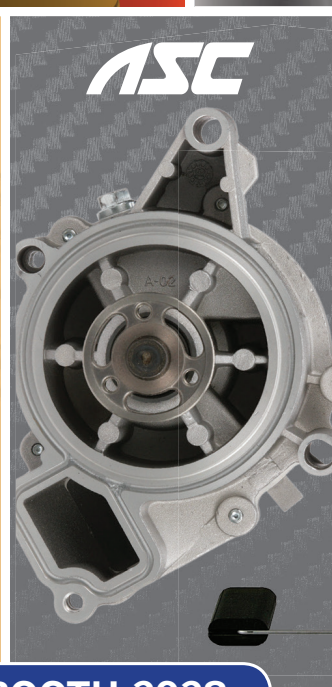
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Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
LeftCoast Diversified Inc. Venttabs.com Fullerton, CA	2015	Patent Pending , Easy to Install Replacement Vent control clip
Sensata Technologies Attleboro, MA	2015	Schrader launched and patented the market's first, single SKU programmable TPMS sensor
Tenneco Incorporated DRiV Incorporated Lake Forest, IL	2015	Garage Gurus - a major "Tech First" initiative that's exclusively designed with the tech in mind. Onsite, online and on-demand, Garage Gurus is committed to arming techs with the latest tools and information so they can keep pace with emerging vehicle technologies.
Dacomsa SA de CV Mexico City, Mexico	2016	HR389 Lifter- We make a change on the OE design adding one additional pin hole to avoid the premature wear and give better lubrication.
Spectra Premium Industries Boucherville, Quebec, Canada	2016	Aluminum Oil Pan Steel thread Insert
DENSO Products and Services Americas Long Beach, CA	2017	Bluetooth OBD2 vehicle interface device supporting numerous communication protocols, generic and enhanced vehicle database coverage (1996-2020), Android mobile application.
Gates Corporation Denver, CO	2017	MXT Hydraulic Hose - More flexible, lighter weight hydraulic
MotoRad of America, Inc. Mt. Carmel, IL	2017	UltraStat Thermostats: First all-stainless steel thermostat in the aftermarket to eliminate corrosion. Exclusive BLVT valve technology prevents thermal shock to plastic cooling system components.

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Spectra Premium Industries Boucherville, Quebec, Canada	2017	Fuel Module New Design for In-Tank Stability
Oasis Scientific Inc. Greenville, SC	2018	Articulating borescopes and inspection cameras can be turned with a joystick 360 degree to see all directions inside dark working environment.
Spectra Premium Industries Boucherville, Quebec, Canada	2018	Grommet Style Charge Air Coolers
Spectra Premium Industries Boucherville, Quebec, Canada	2018	8 Pin Mass Air Flow Sensor
Black Mamba Gloves Alpharetta, GA	2019	Snake Skin Gloves with a raised SnakeSkin pattern for superior grip.
Mevotech LP Toronto, Ontario, Canada	2019	Ask about our brand new ball joint innovation to prevent memory steer at booth #2850. - Patent Pending
Tracer Products Westbury, NY	2019	In 2019, Tracerline announced the release of FLUORO-LITE 5 – the brightest, most advanced fluorescent leak detection dye formula in the world. FLUORO-LITE 5 is brighter than the previous dye formula and provides the industry's most optimal fluorescent response – far exceeding the performance and quality of comparable dye products. It has a greater resistance to extreme temperature ranges and moisture. This means the new dye formula has a much longer shelf-life. In addition, the dye performs better under stressful conditions and has greater stability.

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